

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **July 3, 2010**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-1043



**Brunswick Corporation**

---

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**36-0848180**

(I.R.S. Employer Identification No.)

---

**1 N. Field Court, Lake Forest, Illinois 60045-4811**

(Address of principal executive offices, including zip code)

---

**(847) 735-4700**

(Registrant's telephone number, including area code)

---

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input checked="" type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company	<input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of Common Stock (\$0.75 par value) of the registrant outstanding as of August 2, 2010, was 88,624,909.

**BRUNSWICK CORPORATION**  
**INDEX TO QUARTERLY REPORT ON FORM 10-Q**  
**July 3, 2010**

**TABLE OF CONTENTS**

	<u><b>Page</b></u>
<b>PART I – FINANCIAL INFORMATION</b>	
Item 1.	Condensed Consolidated Financial Statements
	Consolidated Statements of Operations for the three months and six months ended July 3, 2010 (unaudited), and July 4, 2009 (unaudited)
	1
	Condensed Consolidated Balance Sheets as of July 3, 2010 (unaudited), December 31, 2009, and July 4, 2009 (unaudited)
	2
	Condensed Consolidated Statements of Cash Flows for the six months ended July 3, 2010 (unaudited), and July 4, 2009 (unaudited)
	4
	Notes to Condensed Consolidated Financial Statements (unaudited)
	5
Item 2.	Management’s Discussion and Analysis of Financial Condition and Results of Operations
	28
Item 3.	Quantitative and Qualitative Disclosures About Market Risk
	40
Item 4.	Controls and Procedures
	40
<b>PART II – OTHER INFORMATION</b>	
Item 1A.	Risk Factors
	41
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds
	41
Item 6.	Exhibits
	41

PART I – FINANCIAL INFORMATION

Item 1. Condensed Consolidated Financial Statements

**BRUNSWICK CORPORATION**  
**Consolidated Statements of Operations**  
**(unaudited)**

(in millions, except per share data)	Three Months Ended		Six Months Ended	
	July 3, 2010	July 4, 2009	July 3, 2010	July 4, 2009
<b>Net sales</b>	\$ 1,014.7	\$ 718.3	\$ 1,859.1	\$ 1,453.0
Cost of sales	772.4	644.3	1,438.2	1,287.8
Selling, general and administrative expense	140.0	162.6	278.8	317.8
Research and development expense	22.4	21.3	44.7	45.2
Restructuring, exit and impairment charges	24.2	35.5	31.6	75.1
<b>Operating earnings (loss)</b>	<b>55.7</b>	<b>(145.4)</b>	<b>65.8</b>	<b>(272.9)</b>
Equity earnings (loss)	0.9	(4.1)	0.8	(7.3)
Other income (expense), net	(0.4)	(0.2)	0.6	(1.6)
<b>Earnings (loss) before interest, loss on early extinguishment of debt and income taxes</b>	<b>56.2</b>	<b>(149.7)</b>	<b>67.2</b>	<b>(281.8)</b>
Interest expense	(23.9)	(18.3)	(48.2)	(36.5)
Interest income	0.7	1.0	1.6	1.5
Loss on early extinguishment of debt	(4.1)	—	(4.4)	—
<b>Earnings (loss) before income taxes</b>	<b>28.9</b>	<b>(167.0)</b>	<b>16.2</b>	<b>(316.8)</b>
Income tax provision (benefit)	15.2	(3.3)	15.5	31.1
<b>Net earnings (loss)</b>	<b>\$ 13.7</b>	<b>\$ (163.7)</b>	<b>\$ 0.7</b>	<b>\$ (347.9)</b>
<b>Earnings (loss) per common share:</b>				
Basic	\$ 0.15	\$ (1.85)	\$ 0.01	\$ (3.94)
Diluted	\$ 0.15	\$ (1.85)	\$ 0.01	\$ (3.94)
<b>Weighted average shares used for computation of:</b>				
Basic earnings (loss) per common share	88.7	88.4	88.6	88.4
Diluted earnings (loss) per common share	91.8	88.4	91.3	88.4

The Notes to Condensed Consolidated Financial Statements are an integral part of these consolidated statements.

**BRUNSWICK CORPORATION**  
**Condensed Consolidated Balance Sheets**

(in millions)	<u>July 3, 2010</u>	<u>December 31, 2009</u>	<u>July 4, 2009</u>
	<u>(unaudited)</u>		<u>(unaudited)</u>
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents, at cost, which approximates market	\$ 619.6	\$ 526.6	\$ 461.2
Accounts and notes receivable, less allowances of \$43.9, \$47.7 and \$58.0	447.8	332.4	405.5
Inventories			
Finished goods	203.6	234.4	299.0
Work-in-process	180.8	174.3	201.1
Raw materials	91.2	76.2	79.9
Net inventories	<u>475.6</u>	<u>484.9</u>	<u>580.0</u>
Deferred income taxes	16.1	79.3	16.4
Prepaid expenses and other	30.5	35.5	33.5
<b>Current assets</b>	<u><b>1,589.6</b></u>	<u><b>1,458.7</b></u>	<u><b>1,496.6</b></u>
<b>Property</b>			
Land	90.6	100.0	105.9
Buildings and improvements	657.1	678.3	685.1
Equipment	<u>1,069.1</u>	<u>1,078.9</u>	<u>1,133.7</u>
Total land, buildings and improvements and equipment	<u>1,816.8</u>	<u>1,857.2</u>	<u>1,924.7</u>
Accumulated depreciation	<u>(1,234.0)</u>	<u>(1,221.8)</u>	<u>(1,196.5)</u>
Net land, buildings and improvements and equipment	<u>582.8</u>	<u>635.4</u>	<u>728.2</u>
Unamortized product tooling costs	<u>70.9</u>	<u>88.9</u>	<u>108.4</u>
<b>Net property</b>	<u><b>653.7</b></u>	<u><b>724.3</b></u>	<u><b>836.6</b></u>
<b>Other assets</b>			
Goodwill	288.9	292.5	291.1
Other intangibles, net	61.5	75.6	81.5
Investments	59.3	56.7	62.2
Other long-term assets	<u>90.4</u>	<u>101.6</u>	<u>106.4</u>
<b>Other assets</b>	<u><b>500.1</b></u>	<u><b>526.4</b></u>	<u><b>541.2</b></u>
<b>Total assets</b>	<u><b>\$ 2,743.4</b></u>	<u><b>\$ 2,709.4</b></u>	<u><b>\$ 2,874.4</b></u>

The Notes to Condensed Consolidated Financial Statements are an integral part of these consolidated statements.

**BRUNSWICK CORPORATION**  
**Condensed Consolidated Balance Sheets**

(in millions, except share data)	<b>July 3, 2010</b>	<b>December 31, 2009</b>	<b>July 4, 2009</b>
	<u>(unaudited)</u>	<u></u>	<u>(unaudited)</u>
<b>Liabilities and shareholders' equity</b>			
<b>Current liabilities</b>			
Short-term debt, including current maturities of long-term debt	\$ 4.8	\$ 11.5	\$ 82.4
Accounts payable	313.6	261.2	222.7
Accrued expenses	613.2	633.9	652.4
<b>Current liabilities</b>	<u>931.6</u>	<u>906.6</u>	<u>957.5</u>
<b>Long-term liabilities</b>			
Debt	819.2	839.4	727.8
Deferred income taxes	67.9	10.1	52.5
Postretirement and postemployment benefits	531.9	535.7	516.8
Other	191.9	207.3	199.0
<b>Long-term liabilities</b>	<u>1,610.9</u>	<u>1,592.5</u>	<u>1,496.1</u>
<b>Shareholders' equity</b>			
Common stock; authorized: 200,000,000 shares, \$0.75 par value; issued: 102,538,000 shares	76.9	76.9	76.9
Additional paid-in capital	418.5	415.1	406.7
Retained earnings	506.0	505.3	748.0
Treasury stock, at cost: 13,938,000; 14,275,000 and 14,321,000 shares	(407.0)	(412.2)	(414.1)
Accumulated other comprehensive loss, net of tax	(393.5)	(374.8)	(396.7)
<b>Shareholders' equity</b>	<u>200.9</u>	<u>210.3</u>	<u>420.8</u>
<b>Total liabilities and shareholders' equity</b>	<u>\$ 2,743.4</u>	<u>\$ 2,709.4</u>	<u>\$ 2,874.4</u>

The Notes to Condensed Consolidated Financial Statements are an integral part of these consolidated statements.

**BRUNSWICK CORPORATION**  
**Condensed Consolidated Statements of Cash Flows**  
**(unaudited)**

(in millions)	<b>Six Months Ended</b>	
	<b>July 3, 2010</b>	<b>July 4, 2009</b>
<b>Cash flows from operating activities</b>		
Net earnings (loss)	\$ 0.7	\$ (347.9)
Depreciation and amortization	67.7	80.6
Pension expense, net of funding	10.6	42.3
Provision for doubtful accounts	0.7	26.9
Deferred income taxes	2.6	31.4
Long-lived asset impairment charges	19.9	14.4
Equity in earnings of unconsolidated affiliates, net of dividends	(0.7)	7.6
Loss on early extinguishment of debt	4.4	—
Changes in certain current assets and current liabilities	(74.0)	214.4
Income taxes	114.8	78.5
Repurchase of accounts receivable	—	(84.2)
Other, net	(8.6)	4.1
<b>Net cash provided by operating activities</b>	<b>138.1</b>	<b>68.1</b>
<b>Cash flows from investing activities</b>		
Capital expenditures	(18.8)	(13.7)
Investments	(8.6)	5.4
Proceeds from the sale of property, plant and equipment	2.5	5.4
Other, net	7.3	(0.2)
<b>Net cash used for investing activities</b>	<b>(17.6)</b>	<b>(3.1)</b>
<b>Cash flows from financing activities</b>		
Net issuances (payments) of short-term debt	(5.7)	5.5
Net proceeds from asset-based lending facility	—	73.9
Net proceeds from issuance of long-term debt	10.0	—
Payments of long-term debt including current maturities	(28.9)	(0.7)
Payments of premium on early extinguishment of debt	(4.3)	—
Stock options and appreciation rights exercised, net	1.4	—
<b>Net cash provided by (used for) financing activities</b>	<b>(27.5)</b>	<b>78.7</b>
Net increase in cash and cash equivalents	93.0	143.7
Cash and cash equivalents at beginning of period	526.6	317.5
<b>Cash and cash equivalents at end of period</b>	<b>\$ 619.6</b>	<b>\$ 461.2</b>

The Notes to Condensed Consolidated Financial Statements are an integral part of these consolidated statements.

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

**Note 1 – Significant Accounting Policies**

*Interim Financial Statements.* The unaudited interim consolidated financial statements of Brunswick Corporation (Brunswick or the Company) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Therefore, certain information and disclosures normally included in financial statements and related notes prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. Certain previously reported amounts have been reclassified to conform to the current period presentation.

These financial statements should be read in conjunction with, and have been prepared in conformity with, the accounting principles reflected in the consolidated financial statements and related notes included in Brunswick's 2009 Annual Report on Form 10-K (the 2009 Form 10-K). These interim results include, in the opinion of management, all normal and recurring adjustments necessary to present fairly the financial position of Brunswick as of July 3, 2010, December 31, 2009, and July 4, 2009, the results of operations for the three months and six months ended July 3, 2010 and July 4, 2009, and the cash flows for the six months ended July 3, 2010 and July 4, 2009. Due to the seasonality of Brunswick's businesses, the interim results are not necessarily indicative of the results that may be expected for the remainder of the year.

The Company maintains its financial records on the basis of a fiscal year ending on December 31, with the fiscal quarters spanning thirteen weeks and ending on the Saturday closest to the end of that thirteen-week period. The first two quarters of fiscal year 2010 ended on April 3, 2010, and July 3, 2010 and the first two quarters of fiscal year 2009 ended on April 4, 2009, and July 4, 2009.

*Recent Accounting Pronouncements.* In June 2009, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 166, "Accounting for Transfers of Financial Assets" (SFAS 166) (codified within the FASB Accounting Standards Codification (ASC) 860 "Transfers and Servicing"). SFAS 166 amends the derecognition guidance in SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities" (SFAS 140). SFAS 166 is effective for fiscal years beginning after November 15, 2009. The adoption of this statement did not have a material impact on the Company's consolidated results of operations and financial condition.

In June 2009, the FASB issued SFAS No. 167, "Amendments to FASB Interpretation No. 46(R)" (SFAS 167) (codified within ASC 810 "Consolidation"). SFAS 167 amends the consolidation guidance applicable to variable interest entities and affects the overall consolidation analysis under FASB Interpretation No. 46(R). SFAS 167 is effective for fiscal years beginning after November 15, 2009. The adoption of this statement resulted in the Company expanding its disclosures relative to its variable interest entity, as reflected in **Note 11 – Financial Services**.

In October 2009, the FASB issued ASU No. 2009-13, "Multiple Deliverable Revenue Arrangements - a consensus of the FASB Emerging Issues Task Force" (ASU 2009-13) (codified within ASC Topic 605 "Revenue Recognition"). ASU 2009-13 addresses the accounting for multiple-deliverable arrangements to enable vendors to account for products or services (deliverables) separately rather than as a combined unit. ASU 2009-13 is effective prospectively for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with early adoption permitted. The Company is currently evaluating the impact that the adoption of the amendments to the ASC resulting from ASU 2009-13 may have on the Company's consolidated financial statements.

In January 2010, the FASB issued ASU No. 2010-06, "Improving Disclosures about Fair Value Measurements" (ASU 2010-06) (codified within ASC 820 "Fair Value Measurements and Disclosures" (ASC 820)). ASU 2010-06 improves disclosures originally required under SFAS No. 157, "Fair Value Measurements" (codified under ASC 820). ASU 2010-06 is effective for interim and annual periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those years. The adoption of this ASU resulted in the Company expanding its disclosures, as reflected in **Note 4 – Fair Value Measurements**.

In February 2010, the FASB issued ASU No. 2010-09, "Amendments to Certain Recognition and Disclosure Requirements" (ASU 2010-09) (codified within ASC 855 "Subsequent Events"). ASU 2010-09 amended SFAS No. 165, "Subsequent Events" (codified within ASC 855 "Subsequent Events") to resolve conflicts with SEC reporting requirements. The adoption of this ASU did not have a material impact on the Company's consolidated results of operations and financial condition.

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

**Note 2 – Restructuring Activities**

In November 2006, Brunswick announced restructuring initiatives to improve the Company's cost structure, better utilize overall capacity and improve general operating efficiencies. These initiatives reflected the Company's response to a difficult marine market. As the marine market continued to decline, Brunswick expanded its restructuring activities during 2007, 2008, 2009 and 2010 in order to improve performance and better position the Company for current market conditions and longer-term profitable growth. These initiatives have resulted in the recognition of restructuring, exit and impairment charges in the Statement of Operations during 2009 and 2010.

The costs incurred under these initiatives include:

Restructuring Activities – These amounts primarily relate to:

- Employee termination and other benefits
- Costs to retain and relocate employees
- Consulting costs
- Consolidation of manufacturing footprint

Exit Activities – These amounts primarily relate to:

- Employee termination and other benefits
- Lease exit costs
- Inventory write-downs
- Facility shutdown costs

Asset Disposition Actions – These amounts primarily relate to sales of assets and definite-lived asset impairments of:

- Fixed assets
- Tooling
- Patents and proprietary technology
- Dealer networks

Impairments of definite-lived assets are recognized when, as a result of the restructuring activities initiated, the carrying amount of the long-lived asset is not expected to be fully recoverable, in accordance with ASC 360, "Property, Plant, and Equipment." The impairments recognized were equal to the difference between the carrying amount of the asset and the fair value of the asset, which was determined using observable inputs, including the use of appraisals from independent third parties, when available, and, when observable inputs were not available, based on the Company's assumptions of the data that market participants would use in pricing the asset or liability, based on the best information available in the circumstances. Specifically, the Company used discounted cash flows to determine the fair value of the asset when observable inputs were unavailable.

The Company has reported restructuring and exit activities based on the specific driver of the cost and reflected the expense in the accounting period when the cost has been committed or incurred. The Company considers actions related to the anticipated divestiture of its Triton fiberglass boat business, the sale of certain Baja boat business assets, the closure of its bowling pin manufacturing facility, the sale of the Valley-Dynamo and Integrated Dealer Systems businesses and the divestiture of MotoTron, to be exit activities. All other actions taken are considered to be restructuring activities.

The following table is a summary of the expense associated with the restructuring, exit and impairment activities for the three months and six months ended July 3, 2010 and July 4, 2009. The 2010 charge consists of expenses related to actions initiated in 2010, 2009 and 2008:

(in millions)	Three Months Ended		Six Months Ended	
	July 3, 2010	July 4, 2009	July 3, 2010	July 4, 2009
Restructuring activities:				
Employee termination and other benefits	\$ 2.0	\$ 10.2	\$ 5.8	\$ 29.6
Current asset write-downs	—	0.8	—	3.4
Transformation and other costs:				
Consolidation of manufacturing footprint	3.0	7.2	6.2	19.6
Retention and relocation costs	—	—	—	0.1
Consulting costs	—	—	—	0.3
Exit activities:				
Employee termination and other benefits	0.7	0.3	0.7	0.4
Current asset write-downs	0.9	0.5	0.9	1.1
Transformation and other costs:				
Consolidation of manufacturing footprint	—	5.9	—	6.6
Asset disposition actions:				
Trade name impairments	1.1	—	1.1	—
Definite-lived asset impairments	16.5	10.6	16.9	14.0
	<u>24.2</u>	<u>35.5</u>	<u>31.6</u>	<u>75.1</u>
Total restructuring, exit and impairment charges	<u>\$ 24.2</u>	<u>\$ 35.5</u>	<u>\$ 31.6</u>	<u>\$ 75.1</u>





**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

The Company anticipates it will incur approximately \$26 million of additional restructuring charges in 2010. Approximately \$10 million of this amount relates to known restructuring activities that have been or will be initiated in 2010, and approximately \$16 million relates to restructuring activities initiated in 2009 and 2008. The Company expects most of these charges will be incurred in the Boat and Marine Engine segments. Further reductions in demand for the Company's products, or further opportunities to reduce costs, may result in additional restructuring, exit or impairment charges in 2010.

*Actions initiated in 2010*

During 2010, the Company continued its restructuring activities by disposing of non-strategic assets, consolidating manufacturing operations and reducing the Company's global workforce. During the second quarter of 2010, the Company finalized plans to divest its Triton fiberglass boat brand and consolidate its Cabo Yachts production into its Hatteras facility in New Bern, North Carolina. The Company also recorded impairment charges for its Ashland City, Tennessee facility in connection with the divestiture of Triton and its decision to evaluate strategic alternatives for its Trophy boat brand.

The restructuring, exit and impairment charges recorded in the three months and six months ended July 3, 2010, related to actions initiated in 2010 for each of the Company's reportable segments, are summarized below:

<b>(in millions)</b>	<b>Three Months Ended July 3, 2010</b>	<b>Six Months Ended July 3, 2010</b>
Boat	\$ 18.7	\$ 18.7
Bowling & Billiards	<u>0.1</u>	<u>0.2</u>
Total	<u>\$ 18.8</u>	<u>\$ 18.9</u>

The following is a summary of the charges by category associated with the 2010 restructuring initiatives:

<b>(in millions)</b>	<b>Three Months Ended July 3, 2010</b>	<b>Six Months Ended July 3, 2010</b>
Restructuring activities:		
Employee termination and other benefits	\$ 0.2	\$ 0.3
Exit activities:		
Employee termination and other benefits	0.7	0.7
Current asset write-downs	0.9	0.9
Asset disposition actions:		
Trade name impairments	1.1	1.1
Definite-lived asset impairments	<u>15.9</u>	<u>15.9</u>
Total restructuring, exit and impairment charges	<u>\$ 18.8</u>	<u>\$ 18.9</u>

The restructuring charges related to actions initiated in 2010, for each of the Company's reportable segments for the six months ended July 3, 2010, are summarized below:

<b>(in millions)</b>	<b>Boat</b>	<b>Bowling &amp; Billiards</b>	<b>Total</b>
Employee termination and other benefits	\$ 0.8	\$ 0.2	\$ 1.0
Current asset write-downs	0.9	—	0.9
Asset disposition actions	<u>17.0</u>	<u>—</u>	<u>17.0</u>
Total restructuring, exit and impairment charges	<u>\$ 18.7</u>	<u>\$ 0.2</u>	<u>\$ 18.9</u>

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

The following table summarizes the 2010 charges taken for restructuring, exit and impairment charges related to actions initiated in 2010 and the related status as of July 3, 2010. The accrued amounts remaining as of July 3, 2010 represent cash expenditures needed to satisfy remaining obligations. The majority of the accrued costs is expected to be paid by the end of 2010 and is included in Accrued expenses in the Condensed Consolidated Balance Sheets.

(in millions)	<b>Costs Recognized in 2010</b>	<b>Non-cash Charges</b>	<b>Net Cash Payments</b>	<b>Accrued Costs as of July 3, 2010</b>
Employee termination and other benefits	\$ 1.0	\$ —	\$ (0.1)	\$ 0.9
Current asset write-downs	0.9	0.9	—	—
Asset disposition actions:				
Trade name impairments	1.1	1.1	—	—
Definite-lived asset impairments	15.9	15.9	—	—
	<u>18.9</u>	<u>17.9</u>	<u>(0.1)</u>	<u>0.9</u>
Total restructuring, exit and impairment charges	<u>\$ 18.9</u>	<u>\$ 17.9</u>	<u>\$ (0.1)</u>	<u>\$ 0.9</u>

*Actions initiated in 2009*

During the third quarter of 2009, the Company announced plans to reduce excess manufacturing capacity by relocating inboard and sterndrive production to Fond du Lac, Wisconsin, and closing its Stillwater, Oklahoma plant. This plant consolidation effort is expected to occur through 2011. In connection with this action, the Company's hourly union workforce in Fond du Lac ratified a new collective bargaining agreement on August 31, 2009, which resulted in net restructuring charges as a result of employee incentives and changes to employees' current and postretirement benefits. The Company continued to consolidate the Boat segment's manufacturing footprint in 2009 and began marketing for sale certain previously closed boat production facilities in the fourth quarter of 2009, including the previously mothballed plants in Navassa and Swansboro, North Carolina, and its Riverview plant in Knoxville, Tennessee. The Company also recorded impairments during 2009 on tooling, its Cape Canaveral, Florida, and Little Falls, Minnesota properties and a marina in St. Petersburg, Florida, to record these assets at their fair value. These actions in the Company's marine businesses are expected to provide long-term cost savings by reducing its fixed-cost structure.

The restructuring, exit and impairment charges recorded in the three months and six months ended July 3, 2010 and July 4, 2009, related to actions initiated in 2009 for each of the Company's reportable segments, are summarized below:

(in millions)	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>July 3, 2010</b>	<b>July 4, 2009</b>	<b>July 3, 2010</b>	<b>July 4, 2009</b>
Marine Engine	\$ 2.1	\$ 9.2	\$ 4.5	\$ 18.9
Boat	1.2	12.2	3.9	18.6
Fitness	0.1	0.2	0.1	1.2
Bowling & Billiards	0.1	0.4	0.2	0.5
Corporate	0.1	1.7	0.4	2.4
Total	<u>\$ 3.6</u>	<u>\$ 23.7</u>	<u>\$ 9.1</u>	<u>\$ 41.6</u>

The following is a summary of the charges by category associated with the 2009 restructuring activities:

(in millions)	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>July 3, 2010</b>	<b>July 4, 2009</b>	<b>July 3, 2010</b>	<b>July 4, 2009</b>
Restructuring activities:				
Employee termination and other benefits	\$ 1.7	\$ 8.9	\$ 5.4	\$ 21.8
Current asset write-downs	—	0.7	—	1.0
Transformation and other costs:				
Consolidation of manufacturing footprint	1.9	2.7	3.7	5.5
Retention and relocation costs	—	—	—	0.1
Consulting costs	—	—	—	0.3
Exit activities:				
Transformation and other costs:				
Consolidation of manufacturing footprint	—	3.6	—	3.6
Asset disposition actions:				
Definite-lived asset impairments	—	7.8	—	9.3
Total restructuring, exit and impairment charges	<u>\$ 3.6</u>	<u>\$ 23.7</u>	<u>\$ 9.1</u>	<u>\$ 41.6</u>



**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

The restructuring charges related to actions initiated in 2009, for each of the Company's reportable segments for the six months ended July 3, 2010, are summarized below:

(in millions)	<u>Marine Engine</u>	<u>Boat</u>	<u>Fitness</u>	<u>Bowling &amp; Billiards</u>	<u>Corporate</u>	<u>Total</u>
Employee termination and other benefits	\$ 2.1	\$ 2.7	\$ 0.1	\$ 0.2	\$ 0.3	\$ 5.4
Transformation and other costs	<u>2.4</u>	<u>1.2</u>	<u>—</u>	<u>—</u>	<u>0.1</u>	<u>3.7</u>
Total restructuring, exit and impairment charges	<u>\$ 4.5</u>	<u>\$ 3.9</u>	<u>\$ 0.1</u>	<u>\$ 0.2</u>	<u>\$ 0.4</u>	<u>\$ 9.1</u>

The restructuring charges related to actions initiated in 2009, for each of the Company's reportable segments for the six months ended July 4, 2009, are summarized below:

(in millions)	<u>Marine Engine</u>	<u>Boat</u>	<u>Fitness</u>	<u>Bowling &amp; Billiards</u>	<u>Corporate</u>	<u>Total</u>
Employee termination and other benefits	\$ 10.2	\$ 7.8	\$ 1.2	\$ 0.5	\$ 2.1	\$ 21.8
Current asset write-downs	0.3	0.7	—	—	—	1.0
Transformation and other costs	8.2	1.0	—	—	0.3	9.5
Asset disposition actions	<u>0.2</u>	<u>9.1</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>9.3</u>
Total restructuring, exit and impairment charges	<u>\$ 18.9</u>	<u>\$ 18.6</u>	<u>\$ 1.2</u>	<u>\$ 0.5</u>	<u>\$ 2.4</u>	<u>\$ 41.6</u>

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

The following table summarizes the 2010 charges taken for restructuring, exit and impairment charges related to actions initiated in 2009 and the related status as of July 3, 2010. The accrued amounts remaining as of July 3, 2010 represent cash expenditures needed to satisfy remaining obligations. The majority of the accrued costs is expected to be paid by the end of 2010 and is included in Accrued expenses in the Condensed Consolidated Balance Sheets.

(in millions)	<u>Accrued Costs as of Jan. 1, 2010</u>	<u>Costs Recognized in 2010</u>	<u>Net Cash Payments</u>	<u>Accrued Costs as of July 3, 2010</u>
Employee termination and other benefits	\$ 8.5	\$ 5.4	\$ (7.4)	\$ 6.5
Transformation and other costs:				
Consolidation of manufacturing footprint	<u>2.0</u>	<u>3.7</u>	<u>(3.7)</u>	<u>2.0</u>
Total restructuring, exit and impairment charges	<u>\$ 10.5</u>	<u>\$ 9.1</u>	<u>\$ (11.1)</u>	<u>\$ 8.5</u>

*Actions initiated in 2008*

During the first quarter of 2008, the Company closed its bowling pin manufacturing facility in Antigo, Wisconsin and announced that it would: close its boat plant in Bucyrus, Ohio, in anticipation of the proposed sale of certain assets relating to its Baja boat business; cease boat manufacturing at one of its facilities in Merritt Island, Florida; and close its Swansboro, North Carolina boat plant.

The Company announced additional actions in June 2008 designed to improve performance and better position the Company for a prolonged downturn in the U.S. marine market. The plan reduced the complexity of the Company's operations and shrank its North American manufacturing footprint. Specifically, the Company announced: the closure of its production facility in Newberry, South Carolina, due to its decision to cease production of its Bluewater Marine brands, including Sea Pro, Sea Boss, Palmetto and Laguna; its intention to close four additional boat plants; and the write-down of certain assets of the Valley-Dynamo coin-operated commercial billiards business.

During the third quarter of 2008, the Company accelerated its previously announced restructuring efforts. Specifically, the Company announced the closure of its boat production facilities in Cumberland, Maryland; Pipestone, Minnesota; Roseburg, Oregon; and Arlington, Washington. The Company also decided to mothball its plant in Navassa, North Carolina. The Company completed the Cumberland, Roseburg, Arlington and Navassa facility shutdowns in the fourth quarter of 2008, and completed the Pipestone facility shutdown in the first quarter of 2009.

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

The restructuring, exit and impairment charges related to actions initiated in 2008 for the three months and six months ended July 3, 2010 and July 4, 2009, for each of the Company's reportable segments, are summarized below:

(in millions)	Three Months Ended		Six Months Ended	
	July 3, 2010	July 4, 2009	July 3, 2010	July 4, 2009
Marine Engine	\$ —	\$ 0.4	\$ —	\$ 2.4
Boat	1.8	5.7	3.2	24.3
Bowling & Billiards	—	2.8	—	3.5
Corporate	—	2.9	0.4	3.3
	<u>1.8</u>	<u>11.8</u>	<u>3.6</u>	<u>33.5</u>
Total	<u>\$ 1.8</u>	<u>\$ 11.8</u>	<u>\$ 3.6</u>	<u>\$ 33.5</u>

The following is a summary of the total expense by category associated with the 2008 restructuring initiatives for the three months and six months ended July 3, 2010 and July 4, 2009:

(in millions)	Three Months Ended		Six Months Ended	
	July 3, 2010	July 4, 2009	July 3, 2010	July 4, 2009
Restructuring activities:				
Employee termination and other benefits	\$ 0.1	\$ 1.3	\$ 0.1	\$ 7.8
Current asset write-downs	—	0.1	—	2.4
Transformation and other costs:				
Consolidation of manufacturing footprint	1.1	4.5	2.5	14.1
Exit activities:				
Employee termination and other benefits	—	0.3	—	0.4
Current asset write-downs	—	0.5	—	1.1
Transformation and other costs:				
Consolidation of manufacturing footprint	—	2.3	—	3.0
Asset disposition actions:				
Definite-lived asset impairments	0.6	2.8	1.0	4.7
	<u>0.6</u>	<u>2.8</u>	<u>1.0</u>	<u>4.7</u>
Total restructuring, exit and impairment charges	<u>\$ 1.8</u>	<u>\$ 11.8</u>	<u>\$ 3.6</u>	<u>\$ 33.5</u>

The restructuring charges related to actions initiated in 2008, for each of the Company's reportable segments for the six months ended July 3, 2010, are summarized below:

(in millions)	Boat	Corporate	Total
Employee termination and other benefits	\$ 0.1	\$ —	\$ 0.1
Transformation and other costs	2.5	—	2.5
Asset disposition actions	0.6	0.4	1.0
	<u>3.2</u>	<u>0.4</u>	<u>3.6</u>
Total restructuring, exit and impairment charges	<u>\$ 3.2</u>	<u>\$ 0.4</u>	<u>\$ 3.6</u>

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

The restructuring charges related to actions initiated in 2008, for each of the Company's reportable segments for the six months ended July 4, 2009, are summarized below:

(in millions)	<u>Marine Engine</u>	<u>Boat</u>	<u>Bowling &amp; Billiards</u>	<u>Corporate</u>	<u>Total</u>
Employee termination and other benefits	\$ 0.9	\$ 6.3	\$ 0.6	\$ 0.4	\$ 8.2
Current asset write-downs	0.7	1.7	1.1	—	3.5
Transformation and other costs	0.8	14.4	1.8	0.1	17.1
Asset disposition actions	—	1.9	—	2.8	4.7
Total restructuring, exit and impairment charges	<u>\$ 2.4</u>	<u>\$ 24.3</u>	<u>\$ 3.5</u>	<u>\$ 3.3</u>	<u>\$ 33.5</u>

The following table summarizes the 2010 charges taken for restructuring, exit and impairment charges related to actions initiated in 2008 and the related status as of July 3, 2010. The accrued amounts remaining as of July 3, 2010, represent cash expenditures needed to satisfy remaining obligations. The majority of the accrued costs is expected to be paid by the end of 2010 and is included in Accrued expenses in the Consolidated Balance Sheets.

(in millions)	<u>Accrued Costs as of Jan. 1, 2010</u>	<u>Costs Recognized in 2010</u>	<u>Non-cash Charges</u>	<u>Net Cash Payments</u>	<u>Accrued Costs as of July 3, 2010</u>
Employee termination and other benefits	\$ 1.2	\$ 0.1	\$ —	\$ (0.9)	\$ 0.4
Transformation and other costs:					
Consolidation of manufacturing footprint	1.9	2.5	—	(2.8)	1.6
Asset disposition actions:					
Definite-lived asset impairments	—	1.0	(1.0)	—	—
Total restructuring, exit and impairment charges	<u>\$ 3.1</u>	<u>\$ 3.6</u>	<u>\$ (1.0)</u>	<u>\$ (3.7)</u>	<u>\$ 2.0</u>



**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

**Note 3 – Financial Instruments**

The Company operates globally, with manufacturing and sales facilities in various locations around the world. Due to the Company's global operations, the Company engages in activities involving both financial and market risks. The Company utilizes normal operating and financing activities, along with derivative financial instruments to minimize these risks.

*Derivative Financial Instruments.* The Company uses derivative financial instruments to manage its risks associated with movements in foreign currency exchange rates, interest rates and commodity prices. Derivative instruments are not used for trading or speculative purposes. For certain derivative contracts, on the date a derivative contract is entered into, the Company designates the derivative as a hedge of a forecasted transaction (cash flow hedge). The Company formally documents its hedge relationships, including identification of the hedging instruments and the hedged items, as well as its risk management objectives and strategies for undertaking the hedge transaction. This process includes linking derivatives that are designated as hedges to specific forecasted transactions. The Company also assesses, both at the inception and monthly thereafter, whether the derivatives used in hedging transactions are highly effective in offsetting the changes in the anticipated cash flows of the hedged item. If the hedging relationship ceases to be highly effective, or it becomes probable that a forecasted transaction is no longer expected to occur, gains and losses on the derivative are recorded in Cost of sales or Interest expense as appropriate. There were no material adjustments as a result of ineffectiveness to the results of operations for the three and six months ended July 3, 2010 and July 4, 2009. The fair market value of derivative financial instruments is determined through market-based valuations and may not be representative of the actual gains or losses that will be recorded when these instruments mature due to future fluctuations in the markets in which they are traded. The effects of derivative and financial instruments are not expected to be material to the Company's financial position or results of operations when considered together with the underlying exposure being hedged.

*Fair Value Hedges.* During 2010 and 2009, the Company entered into foreign currency forward contracts to manage foreign currency exposure related to changes in the value of assets or liabilities caused by changes in the exchange rates of foreign currencies. The change in the fair value of the foreign currency derivative contract and the corresponding change in the fair value of the asset or liability of the Company are both recorded through earnings (loss), each period as incurred.

*Cash Flow Hedges.* Certain derivative instruments qualify as cash flow hedges under the requirements of ASC 815 "Derivatives and Hedging." The Company executes both forward and option contracts, based on forecasted transactions, to manage foreign exchange exposure mainly related to inventory purchase and sales transactions. The Company also enters into commodity swap agreements, based on anticipated purchases of aluminum and natural gas, to manage risk related to price changes. In prior periods, the Company entered into forward starting interest rate swaps to hedge the interest rate risk associated with the anticipated issuance of debt.

A cash flow hedge requires that as changes in the fair value of derivatives occur, the portion of the change deemed to be effective is recorded temporarily in Accumulated other comprehensive income (loss), an equity account, and reclassified into earnings (loss) in the same period or periods during which the hedged transaction affects earnings. As of July 3, 2010, the forecasted hedged transactions ranged from one to 18 months.

*Foreign Currency.* The Company enters into forward and option contracts to manage foreign exchange exposure related to forecasted transactions, and assets and liabilities that are subject to risk from foreign currency rate changes. These include: product costs; revenues and expenses; associated receivables and payables; intercompany obligations and receivables; and other related cash flows.

Forward exchange contracts outstanding at July 3, 2010 and December 31, 2009, had notional contract values of \$85.1 million and \$101.9 million, respectively. Option contracts outstanding at July 3, 2010 and December 31, 2009, had notional contract values of \$144.6 million and \$103.7 million, respectively. The forward and options contracts outstanding at July 3, 2010, mature during 2010 and 2011 and primarily relate to the Euro, Japanese yen, Canadian dollar, British pound, Norwegian krone, Australian dollar, Mexican peso, Swedish krona, Hungarian forint, and New Zealand dollar. As of July 3, 2010, the Company estimates that during the next 12 months, it will reclassify approximately \$4.4 million in net gains (based on current rates) from Accumulated other comprehensive loss to Cost of sales.

*Interest Rate.* As of July 3, 2010 and December 31, 2009, the Company had \$4.3 million and \$4.8 million, respectively, of net deferred gains associated with all forward starting interest rate swaps included in Accumulated other comprehensive loss. These amounts include gains deferred on \$250.0 million of forward starting interest rate swaps terminated in July 2006 and losses deferred on \$150.0 million of notional value forward starting swaps, which were terminated in August 2008. There were no forward starting interest rate swaps outstanding at July 3, 2010. For the three and six months ended July 3, 2010, the Company recognized \$0.2 million and \$0.5 million, respectively, of net amortization gains in Interest expense related to all settled forward starting interest rate swaps.

*Commodity Price.* The Company uses commodity swaps to hedge anticipated purchases of aluminum and natural gas. Commodity swap contracts outstanding at July 3, 2010 and December 31, 2009, had notional values of \$13.3 million and \$15.5 million, respectively. The contracts outstanding mature throughout 2010 and 2011. The amount of gain or loss associated with these instruments are deferred in Accumulated other comprehensive loss and are recognized in Cost of sales in the same period or periods during which the hedged transaction affects earnings. As of July 3, 2010, the Company estimates that during the next 12 months, it will reclassify approximately \$1.6 million in net gains (based on current prices) from Accumulated other comprehensive loss to Cost of sales.

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

As of July 3, 2010, the fair values of the Company's derivative instruments were:

(in millions)

<b>Instrument</b>	<b>Derivative Assets</b>		<b>Derivative Liabilities</b>	
	<b>Balance Sheet Location</b>	<b>Fair Value</b>	<b>Balance Sheet Location</b>	<b>Fair Value</b>
Foreign exchange contracts	Prepaid expenses and other	\$ 4.3	Accrued expenses	\$ 0.8
Commodity contracts	Prepaid expenses and other	<u>2.2</u>	Accrued expenses	<u>0.2</u>
Total		<u>\$ 6.5</u>		<u>\$ 1.0</u>

As of December 31, 2009, the fair values of the Company's derivative instruments were:

(in millions)

<b>Instrument</b>	<b>Derivative Assets</b>		<b>Derivative Liabilities</b>	
	<b>Balance Sheet Location</b>	<b>Fair Value</b>	<b>Balance Sheet Location</b>	<b>Fair Value</b>
Foreign exchange contracts	Prepaid expenses and other	\$ 1.8	Accrued expenses	\$ 1.4
Commodity contracts	Prepaid expenses and other	<u>6.4</u>	Accrued expenses	<u>—</u>
Total		<u>\$ 8.2</u>		<u>\$ 1.4</u>

The effect of derivative instruments on the Consolidated Statement of Operations for the three months ended July 3, 2010, was:

(in millions)

<b>Fair Value Hedging Instruments</b>	<b>Location of Gain Recognized in Income on Derivatives</b>	<b>Amount of Gain Recognized in Income on Derivatives</b>
Foreign exchange contracts	Cost of sales	\$ 2.7
Foreign exchange contracts	Other income (expense), net	<u>0.2</u>
Total		<u>\$ 2.9</u>

<b>Cash Flow Hedge Instruments</b>	<b>Amount of Gain Recognized on Derivatives in Accumulated other comprehensive loss (Effective Portion)</b>	<b>Location of Gain Reclassified from Accumulated other comprehensive loss into Income (Effective Portion)</b>	<b>Amount of Gain Reclassified from Accumulated other comprehensive loss into Income (Effective Portion)</b>
Interest rate contracts	\$ —	Interest expense	\$ 0.2
Foreign exchange contracts	3.3	Cost of sales	0.6
Commodity contracts	<u>0.4</u>	Cost of sales	<u>0.8</u>
Total	<u>\$ 3.7</u>		<u>\$ 1.6</u>

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
(unaudited)

The effect of derivative instruments on the Consolidated Statement of Operations for the six months ended July 3, 2010, was:

(in millions)

<u>Fair Value Hedging Instruments</u>	<u>Location of Gain Recognized in Income on Derivatives</u>		<u>Amount of Gain Recognized in Income on Derivatives</u>
Foreign exchange contracts		Cost of sales	\$ 4.0
Foreign exchange contracts		Other income (expense), net	0.5
Total			<u>\$ 4.5</u>
<u>Cash Flow Hedge Instruments</u>	<u>Amount of Gain/(Loss) Recognized on Derivatives in Accumulated other comprehensive loss (Effective Portion)</u>	<u>Location of Gain/(Loss) Reclassified from Accumulated other comprehensive loss into Income (Effective Portion)</u>	<u>Amount of Gain Reclassified from Accumulated other comprehensive loss into Income (Effective Portion)</u>
Interest rate contracts	\$ —	Interest expense	\$ 0.5
Foreign exchange contracts	5.2	Cost of sales	0.2
Commodity contracts	<u>(2.5)</u>	Cost of sales	<u>0.5</u>
Total	<u>\$ 2.7</u>		<u>\$ 1.2</u>

The effect of derivative instruments on the Consolidated Statement of Operations for the three months ended July 4, 2009, was:

(in millions)

<u>Fair Value Hedging Instruments</u>	<u>Location of Gain Recognized in Income on Derivatives</u>		<u>Amount of Gain Recognized in Income on Derivatives</u>
Foreign exchange contracts		Cost of sales	<u>\$ 3.4</u>
<u>Cash Flow Hedge Instruments</u>	<u>Amount of Gain/(Loss) Recognized on Derivatives in Accumulated other comprehensive loss (Effective Portion)</u>	<u>Location of Gain/(Loss) Reclassified from Accumulated other comprehensive loss into Income (Effective Portion)</u>	<u>Amount of Gain/(Loss) Reclassified from Accumulated other comprehensive loss into Income (Effective Portion)</u>
Interest rate contracts	\$ —	Interest income	\$ 0.2
Foreign exchange contracts	(4.3)	Cost of sales	4.7
Commodity contracts	<u>2.3</u>	Cost of sales	<u>(4.9)</u>
Total	<u>\$ (2.0)</u>		<u>\$ —</u>

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

The effect of derivative instruments on the Consolidated Statement of Operations for the six months ended July 4, 2009, was:

(in millions)

<u>Fair Value Hedging Instruments</u>		<u>Location of Gain Recognized in Income on Derivatives</u>	<u>Amount of Gain Recognized in Income on Derivatives</u>
Foreign exchange contracts		Cost of sales	\$ <u>3.5</u>
	<u>Amount of Gain/(Loss) Recognized on Derivatives in Accumulated other comprehensive loss (Effective Portion)</u>	<u>Location of Gain/(Loss) Reclassified from Accumulated other comprehensive loss into Income (Effective Portion)</u>	<u>Amount of Gain/(Loss) Reclassified from Accumulated other comprehensive loss into Income (Effective Portion)</u>
<u>Cash Flow Hedge Instruments</u>			
Interest rate contracts	\$ —	Interest income	\$ 0.5
Foreign exchange contracts	(1.4)	Cost of sales	10.6
Commodity contracts	<u>0.5</u>	Cost of sales	<u>(8.7)</u>
Total	<u>\$ (0.9)</u>		<u>\$ 2.4</u>

*Fair Value of Other Financial Instruments.* The carrying values of the Company's short-term financial instruments, including cash equivalents, accounts and notes receivable and short-term debt, including current maturities of long-term debt, approximate their fair values because of the short maturity of these instruments. At July 3, 2010, the fair value of the Company's long-term debt, including current maturities, was approximately \$784.0 million as estimated using quoted market prices or discounted cash flows based on market rates for similar types of debt. The carrying value of long-term debt, including current maturities, was \$821.0 million as of July 3, 2010.

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

**Note 4 – Fair Value Measurements**

Fair value is defined under ASC 820 “Fair Value Measurements and Disclosures” (ASC 820) as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Valuation techniques used to measure fair value under ASC 820 must maximize the use of observable inputs and minimize the use of unobservable inputs. The standard established a fair value hierarchy based on three levels of inputs, of which the first two are considered observable and the last unobservable.

- Level 1 - Quoted prices in active markets for identical assets or liabilities. These are typically obtained from real-time quotes for transactions in active exchange markets involving identical assets.
- Level 2 - Inputs, other than quoted prices included within Level 1, which are observable for the asset or liability, either directly or indirectly. These are typically obtained from readily available pricing sources for comparable instruments.
- Level 3 - Unobservable inputs, where there is little or no market activity for the asset or liability. These inputs reflect the reporting entity’s own assumptions of the data that market participants would use in pricing the asset or liability, based on the best information available in the circumstances.

The following table summarizes Brunswick’s financial assets and liabilities measured at fair value on a recurring basis in accordance with ASC 820 as of July 3, 2010:

(in millions)	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Cash equivalents	\$ 454.6	\$ —	\$ —	\$ 454.6
Other short-term investments	0.8	—	—	0.8
Long-term investments	2.4	—	—	2.4
Derivatives	—	6.5	—	6.5
<b>Total assets</b>	<b>\$ 457.8</b>	<b>\$ 6.5</b>	<b>\$ —</b>	<b>\$ 464.3</b>
<b>Liabilities:</b>				
Derivatives	\$ —	\$ 1.0	\$ —	\$ 1.0

The following table summarizes Brunswick’s financial assets and liabilities measured at fair value on a recurring basis in accordance with ASC 820 as of December 31, 2009:

(in millions)	Level 1	Level 2	Level 3	Total
<b>Assets:</b>				
Cash Equivalents	\$ 350.0	\$ —	\$ —	\$ 350.0
Other short-term investments	0.8	—	—	0.8
Long-term investments	4.3	—	—	4.3
Derivatives	—	8.2	—	8.2
<b>Total Assets</b>	<b>\$ 355.1</b>	<b>\$ 8.2</b>	<b>\$ —</b>	<b>\$ 363.3</b>
<b>Liabilities:</b>				
Derivatives	\$ —	\$ 1.4	\$ —	\$ 1.4

Refer to **Note 3 – Financial Instruments** for additional information related to the fair value of derivative assets and liabilities by class. In addition to the items shown in the table above, refer to Note 15 in the Company’s 2009 Form 10-K for further discussion surrounding the fair value measurements associated with the Company’s postretirement benefit plans.

During 2010 and 2009, the Company undertook various restructuring activities, as discussed in **Note 2 – Restructuring Activities**. The restructuring activities required the Company to perform fair value measurements, on a non-recurring basis, on certain asset groups to test for potential impairments. Certain of these fair value measurements indicated that the asset groups were impaired and, therefore, the assets were written down to fair value. Once an asset has been impaired, it is not remeasured at fair value on a recurring basis; however, it is still subject to fair value measurements to test for recoverability of the carrying amount. Other than the assets measured at fair value on a recurring basis, as shown in the table above, the asset balances shown in the Condensed Consolidated Balance Sheets that were measured at fair value on a non-recurring basis were \$8.6 million, \$29.7 million and \$18.3 million at July 3, 2010, December 31, 2009, and July 4, 2009, respectively, and relate primarily to assets no longer being used. These balances were determined with the market approach using Level 2 inputs, including third-party appraisals of comparable property.

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

**Note 5 – Share-Based Compensation**

Under the 2003 Stock Incentive Plan (Plan), the Company may grant stock options, stock appreciation rights (SARs), nonvested stock and other types of share-based awards to executives and other employees. Under the Plan, the Company may issue up to 13.1 million shares, consisting of treasury shares and authorized, but unissued, shares of common stock. As of July 3, 2010, 2.1 million shares were available for grant. Prior to 2005, the Company primarily issued share-based compensation in the form of stock options and had not issued any SARs. Since the beginning of 2005, the Company has issued stock-settled SARs and has not issued any stock options.

*SARs*

During the three and six months ended July 3, 2010, the Company granted 0.0 million and 1.9 million SARs, respectively. In the three and six months ended July 3, 2010, there was \$4.0 million and \$6.6 million of total expense, respectively, after adjusting for forfeitures, due to amortization of SARs granted. During the three and six months ended July 4, 2009, there were 2.1 million and 2.9 million SARs granted, respectively. In the three and six months ended July 4, 2009, there was \$2.3 million of total expense, after adjusting for forfeitures, due to amortization of SARs granted.

The weighted average fair values of individual SARs granted were \$5.63 and \$2.99 during 2010 and 2009, respectively. The Company estimated the fair value of each grant on the date of grant using the Black-Scholes-Merton pricing model utilizing the following weighted average assumptions for 2010 and 2009:

	<u>2010</u>	<u>2009</u>
Risk-free interest rate	2.8%	2.3%
Dividend yield	0.7%	1.9%
Volatility factor	53.0%	72.3%
Weighted average expected life	5.8 – 6.6 years	5.7 – 6.3 years

*Non-vested stock awards*

During the three and six months ended July 3, 2010, the Company granted 0.0 million and 0.2 million stock awards, respectively. No stock awards were granted during the first six months of 2009. The Company recognizes the cost of non-vested stock awards on a straight-line basis over the requisite service period. During the three and six months ended July 3, 2010, \$0.6 million and \$1.1 million, respectively, was charged to compensation expense from the amortization of previous grants. During the three and six months ended July 4, 2009, \$0.3 million and \$0.1 million, respectively, was charged to compensation expense from the amortization of previous grants including the result of reversing the amortization of certain awards in the first quarter of 2009.

As of July 3, 2010, there was \$2.2 million of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under the Plan. That cost is expected to be recognized over a weighted average period of 1.3 years.

*Director Awards*

The Company issues stock awards to directors in accordance with the terms and conditions determined by the Nominating and Corporate Governance Committee of the Board of Directors. One-half of each director's annual fee is paid in Brunswick common stock, the receipt of which may be deferred until a director retires from the Board of Directors. Each director may elect to have the remaining one-half paid either in cash, in Brunswick common stock distributed at the time of the award, or in deferred Brunswick common stock units with a 20 percent premium. Prior to May 2009, each non-employee director also received an annual grant of restricted stock units, which is deferred until the director retires from the Board.

**Note 6 – Earnings (Loss) per Common Share**

The Company calculates earnings (loss) per common share in accordance with ASC 260, "Earnings per Share." Basic earnings (loss) per common share is calculated by dividing net earnings (loss) by the weighted average number of common shares outstanding during the period. Diluted earnings (loss) per common share is calculated similarly, except that the calculation includes the dilutive effect of stock options and SARs, collectively "options," and non-vested stock awards.

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

Basic and diluted earnings (loss) per common share for the three and six months ended July 3, 2010 and for the comparable periods ended July 4, 2009, were calculated as follows:

(in millions, except per share data)	Three Months Ended		Six Months Ended	
	July 3, 2010	July 4, 2009	July 3, 2010	July 4, 2009
Net earnings (loss)	\$ 13.7	\$ (163.7)	\$ 0.7	\$ (347.9)
Weighted average outstanding shares – basic	88.7	88.4	88.6	88.4
Dilutive effect of common stock equivalents	3.1	–	2.7	–
Weighted average outstanding shares – diluted	91.8	88.4	91.3	88.4
Basic earnings (loss) per common share	\$ 0.15	\$ (1.85)	\$ 0.01	\$ (3.94)
Diluted earnings (loss) per common share	\$ 0.15	\$ (1.85)	\$ 0.01	\$ (3.94)

As of July 3, 2010, there were 10.0 million options outstanding, of which 4.6 million were exercisable. This compares with 8.6 million options outstanding, of which 3.3 million were exercisable as of July 4, 2009. During the three and six months ended July 3, 2010, there were 3.2 million and 5.2 million weighted average shares of options outstanding, respectively, for which the exercise price, based on the average price, was greater than the average market price of the Company's shares for the period then ended. These options were not included in the computation of diluted earnings per share because the effect would have been anti-dilutive. This compares to 6.6 million and 6.2 million anti-dilutive options that were excluded from the corresponding periods ended July 4, 2009. During the three months and six months ended July 4, 2009, the Company incurred a net loss from continuing operations. As common stock equivalents have an anti-dilutive effect on the Company's net loss, the equivalents were not included in the computation of diluted earnings (loss) per common share for the three months and six months ended July 4, 2009.

**Note 7 – Commitments and Contingencies**

*Financial Commitments*

The Company has entered into guarantees of indebtedness of third parties, primarily in connection with customer financing programs. Under these arrangements, the Company has guaranteed customer obligations to the financial institutions in the event of customer default, generally subject to a maximum amount that is less than total obligations outstanding. The Company has also extended guarantees to third parties that have purchased customer receivables from Brunswick and, in certain instances, has guaranteed secured term financing of its customers. Potential payments in connection with these customer financing arrangements generally extend over several years. The potential cash payments associated with these customer financing arrangements as of July 3, 2010 and July 4, 2009, were:

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

(in millions)	Single Year Obligation		Maximum Obligation	
	July 3, 2010	July 4, 2009	July 3, 2010	July 4, 2009
	Marine Engine	\$ 6.1	\$ 6.5	\$ 6.1
Boat	2.7	3.1	2.7	3.1
Fitness	32.4	25.0	38.0	34.6
Bowling & Billiards	6.5	10.2	14.2	24.7
Total	\$ 47.7	\$ 44.8	\$ 61.0	\$ 68.9

In most instances, upon repurchase of the debt obligation, the Company receives rights to the collateral securing the financing. The Company's risk under these arrangements is mitigated by the value of the collateral that secures the financing. The Company had \$3.5 million accrued for potential losses related to recourse exposure at July 3, 2010.

The Company has also entered into arrangements with third-party lenders where it has agreed, in the event of a default by the customer, to repurchase from the third-party lender Brunswick products repossessed from the customer. These arrangements are typically subject to a maximum repurchase amount. The amount of collateral the Company could be required to purchase as of July 3, 2010 and July 4, 2009, was:

(in millions)	Single Year Obligation		Maximum Obligation	
	July 3, 2010	July 4, 2009	July 3, 2010	July 4, 2009
	Marine Engine	\$ 2.9	\$ 3.3	\$ 2.9
Boat	87.5	107.2	107.5	135.2
Bowling & Billiards	0.1	1.5	0.1	1.5
Total	\$ 90.5	\$ 112.0	\$ 110.5	\$ 140.0

The Company's risk under these repurchase arrangements is mitigated by the value of the products repurchased as part of the transaction. The Company had \$4.6 million accrued for potential losses related to repurchase exposure at July 3, 2010. The Company's repurchase accrual represents the expected losses on obligations to repurchase products, after giving effect to proceeds anticipated to be received from the resale of those products to alternative dealers.

Based on historical experience and current facts and circumstances, and in accordance with ASC 460 "Guarantees," the Company has recorded the fair value of its estimated net liability associated with losses from these guarantee and repurchase obligations on its Condensed Consolidated Balance Sheets. Historical cash requirements and losses associated with these obligations have not been significant, but could increase if dealer defaults rise beyond current expectations.

Financial institutions have issued standby letters of credit and surety bonds conditionally guaranteeing obligations on behalf of the Company totaling \$99.1 million as of July 3, 2010. A large portion of these standby letters of credit and surety bonds are related to the Company's self-insured workers' compensation program as required by its insurance companies and various state agencies. The Company has recorded reserves to cover liabilities associated with these programs. In addition, the Company has provided a letter of credit to GE Commercial Distribution Finance Corporation (GECDF) as a guarantee of the Company's obligations to GECDF and affiliates under various agreements. Under certain circumstances, such as an event of default under the Company's revolving credit facility, or, in the case of surety bonds, a ratings downgrade below investment grade, the Company could be required to post collateral to support the outstanding letters of credit and surety bonds. As the Company's current long-term debt ratings are below investment grade, the Company has posted letters of credit totaling \$14.8 million as collateral against \$16.0 million of outstanding surety bonds as of July 3, 2010.

In addition to the guarantee arrangements discussed above, the Company has accounts receivable sale arrangements with certain third parties. In accordance with ASC 860, "Transfers and Servicing," the Company treats the sale of receivables in which the Company retains an interest as a secured obligation as these arrangements do not meet the requirements of a "true sale." Accordingly, the current portion of these arrangements of \$44.9 million and \$46.1 million was recorded in Accounts and notes receivable and Accrued expenses as of July 3, 2010 and December 31, 2009, respectively, related to these arrangements. Further, the long-term portion of these arrangements of \$44.7 million and \$46.3 million as of July 3, 2010 and December 31, 2009, respectively, was recorded in Other long-term assets and Other long-term liabilities.



**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

*Product Warranties*

The Company records a liability for product warranties at the time revenue is recognized. The liability is estimated using historical warranty experience, projected claim rates and expected costs per claim. The Company adjusts its liability for specific warranty matters when they become known and the exposure can be estimated. The Company's warranty reserves are affected by product failure rates as well as material usage and labor costs incurred in correcting a product failure. If these estimated costs differ from actual costs, a revision to the warranty reserve would be required.

The following activity related to product warranty liabilities was recorded in Accrued expenses during the six months ended July 3, 2010 and July 4, 2009:

(in millions)	Six Months Ended	
	July 3, 2010	July 4, 2009
Balance at beginning of period	\$ 139.8	\$ 145.4
Payments made	(43.0)	(45.9)
Provisions/additions for contracts issued/sold	43.1	37.5
Aggregate changes for preexisting warranties	(0.1)	0.8
Balance at end of period	\$ 139.8	\$ 137.8

Additionally, customers may purchase a contract from the Company that extends product warranty beyond the standard period in the Company's Marine Engine, Boat and Fitness segments. For certain extended warranty contracts in which the Company retains the warranty obligation, a deferred liability is recorded based on the aggregate sales price for contracts sold. The deferred liability is reduced and revenue is recognized over the contract period as costs are expected to be incurred. Deferred revenue associated with contracts sold by the Company that extend product protection beyond the standard product warranty period, not included in the table above, was \$35.3 million as of July 3, 2010.

*Legal and Environmental*

The Company accrues for litigation exposure based upon its assessment, made in consultation with counsel, of the likely range of exposure stemming from the claim. In light of existing reserves, the Company's litigation claims, when finally resolved, will not, in the opinion of management, have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows. If current estimates for the cost of resolving any claims are later determined to be inadequate, results of operations could be adversely affected in the period in which additional provisions are required.

There were no significant changes to the legal and environmental commitments that were discussed in Note 11 to the consolidated financial statements in the 2009 Form 10-K.

**Note 8 – Segment Data**

Brunswick is a manufacturer and marketer of leading consumer brands, and operates in four reportable segments: Marine Engine, Boat, Fitness and Bowling & Billiards. The Company's segments are defined by management reporting structure and operating activities.

The Company evaluates performance based on business segment operating earnings. Operating earnings of segments do not include the expenses of corporate administration, earnings from equity affiliates, other expenses and income of a non-operating nature, interest expense and income, loss on early extinguishment of debt or provisions for income taxes.

Corporate/Other results include items such as corporate staff and administrative costs as well as the financial results of the Company's joint venture, Brunswick Acceptance Company, LLC, which is discussed in further detail in **Note 11 – Financial Services**. Corporate/Other total assets consist primarily of cash and marketable securities, deferred and prepaid income tax balances and investments in unconsolidated affiliates. Marine eliminations are eliminations between the Marine Engine and Boat segments for sales transactions consummated at established arm's length transfer prices.

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

The following table sets forth net sales and operating earnings (loss) of each of the Company's reportable segments for the three months ended July 3, 2010 and July 4, 2009:

(in millions)	Net Sales		Operating Earnings (Loss)	
	Three Months Ended		Three Months Ended	
	July 3, 2010	July 4, 2009	July 3, 2010	July 4, 2009
Marine Engine	\$ 579.2	\$ 415.2	\$ 89.2	\$ (7.8)
Boat	296.6	138.8	(23.6)	(107.9)
Marine eliminations	(61.6)	(18.1)	—	—
Total Marine	814.2	535.9	65.6	(115.7)
Fitness	123.2	105.0	8.7	0.2
Bowling & Billiards	77.3	77.4	(2.6)	(5.9)
Corporate/Other	—	—	(16.0)	(24.0)
Total	\$ 1,014.7	\$ 718.3	\$ 55.7	\$ (145.4)

The following table sets forth net sales and operating earnings (loss) of each of the Company's reportable segments for the six months ended July 3, 2010 and July 4, 2009:

(in millions)	Net Sales		Operating Earnings (Loss)	
	Six Months Ended		Six Months Ended	
	July 3, 2010	July 4, 2009	July 3, 2010	July 4, 2009
Marine Engine	\$ 1,024.9	\$ 759.1	\$ 115.7	\$ (58.4)
Boat	540.2	344.1	(50.3)	(180.2)
Marine eliminations	(117.4)	(51.1)	—	—
Total Marine	1,447.7	1,052.1	65.4	(238.6)
Fitness	242.2	223.6	18.2	0.5
Bowling & Billiards	169.2	177.3	12.3	4.7
Corporate/Other	—	—	(30.1)	(39.5)
Total	\$ 1,859.1	\$ 1,453.0	\$ 65.8	\$ (272.9)

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

The following table sets forth total assets of each of the Company's reportable segments:

(in millions)	Total Assets	
	July 3, 2010	December 31, 2009
Marine Engine	\$ 712.4	\$ 649.4
Boat	452.2	476.5
Total Marine	1,164.6	1,125.9
Fitness	543.7	564.7
Bowling & Billiards	279.9	288.8
Corporate/Other	755.2	730.0
Total	\$ 2,743.4	\$ 2,709.4

**Note 9 – Investments**

The Company has certain unconsolidated affiliates that are accounted for using the equity method. See **Note 11 – Financial Services** for more details on the Company's joint venture, Brunswick Acceptance Company, LLC (BAC), which the Company considers to be a variable interest entity. Refer to Note 8 to the consolidated financial statements in the 2009 Form 10-K for further detail relating to the Company's investments.

**Note 10 – Comprehensive Income (Loss)**

The Company reports certain changes in equity during a period in accordance with ASC 220, "Comprehensive Income." Accumulated other comprehensive income (loss) includes unamortized prior service costs and net actuarial gains and losses associated with defined benefit plans; foreign currency cumulative translation adjustments; unrealized derivative gains and losses; and unrealized investment gains and losses, all net of tax. Changes in the components of other comprehensive income (loss) for the three months and six months ended July 3, 2010 and July 4, 2009, were as follows:

(in millions)	Three Months Ended		Six Months Ended	
	July 3, 2010	July 4, 2009	July 3, 2010	July 4, 2009
Net earnings (loss)	\$ 13.7	\$ (163.7)	\$ 0.7	\$ (347.9)
Other comprehensive income (loss):				
Foreign currency cumulative translation adjustment	(14.4)	19.6	(27.2)	2.5
Net change in unrealized gains (losses) on investments	(0.6)	2.3	(1.7)	2.5
Net change in unamortized prior service cost	(1.2)	0.4	(2.4)	2.4
Net change in unamortized actuarial loss	5.6	13.0	11.1	30.0
Net change in accumulated unrealized derivative gains (losses)	0.1	(1.2)	1.5	(1.8)
Total other comprehensive income (loss)	(10.5)	34.1	(18.7)	35.6
Comprehensive income (loss)	\$ 3.2	\$ (129.6)	\$ (18.0)	\$ (312.3)

**Note 11 – Financial Services**

The Company, through its Brunswick Financial Services Corporation (BFS) subsidiary, owns a 49 percent interest in a joint venture, Brunswick Acceptance Company, LLC (BAC). CDF Ventures, LLC (CDFV), a subsidiary of GE Capital Corporation (GECC), owns the remaining 51 percent. BAC commenced operations in 2003 and provides secured wholesale inventory floor-plan financing to Brunswick's boat and engine dealers. BAC also purchased and serviced a portion of Mercury Marine's domestic accounts receivable relating to its boat builder and dealer customers. This program was terminated and replaced in May 2009 with a new facility discussed below.

The term of the joint venture extends through June 30, 2014. The joint venture agreement contains provisions allowing for the renewal or purchase at the end of its term. Alternatively, either partner may terminate the agreement at the end of its term. Concurrent with finalizing the amended and restated asset-based revolving credit facility (Revolving Credit Facility), as described in Note 14 to the consolidated financial statement in the Company's 2009 Form 10-K, in the fourth quarter of 2008, the Company and CDFV amended the joint venture agreement to conform the financial covenant contained in that agreement to the minimum fixed-charge coverage ratio test contained in the Revolving Credit Facility. Compliance with the fixed-charge coverage ratio test under the joint venture agreement is only required when the Company's available, unused borrowing capacity under the Revolving Credit Facility is below \$60 million. As available unused borrowing capacity under the Revolving Credit Facility was above \$60 million at July 3, 2010, the Company was not required to meet the minimum fixed-charge test.



**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

BAC is funded in part through a \$1.0 billion secured borrowing facility from GE Commercial Distribution Finance Corporation (GECDF), which is in place through the term of the joint venture, and with equity contributions from both partners. BAC also sells a portion of its receivables to a securitization facility, the GE Dealer Floorplan Master Note Trust, which is arranged by GECC. The sales of these receivables meet the requirements of a “true sale” under ASC 860 “Transfers and Servicing,” and are therefore not retained on the financial statements of BAC. The indebtedness of BAC is not guaranteed by the Company or any of its subsidiaries. In addition, BAC is not responsible for any continuing servicing costs or obligations with respect to the securitized receivables. BFS and GECDF have an income sharing arrangement related to income generated from the receivables sold by BAC to the securitization facility. The Company records this income in Other income (expense), net, in the Consolidated Statements of Operations.

The Company considers BFS’s investment in BAC as an investment in a variable interest entity of which the Company is not the primary beneficiary. To qualify as the primary beneficiary, the Company must have the power to direct the activities of BAC that most significantly impact BAC’s economic performance and the Company must have the obligation to absorb losses or the right to receive benefits from BAC that could be potentially significant to BAC. Based on a qualitative analysis performed by the Company, BFS did not meet the definition of a primary beneficiary. While the Company has the repurchase and recourse obligations described below and in **Note 7 – Commitments and Contingencies**, which could be potentially significant to BAC, the Company does not have the authority and control to direct the activities of BAC that most significantly impact BAC’s performance. As a result, BFS’s investment in BAC is accounted for by the Company under the equity method and is recorded as a component of Investments in its Condensed Consolidated Balance Sheets. The Company records BFS’s share of income or loss in BAC based on its ownership percentage in the joint venture in Equity earnings (loss) in its Consolidated Statements of Operations. BFS’s equity investment is adjusted monthly to maintain a 49 percent interest in accordance with the capital provisions of the joint venture agreement. The Company funds its investment in BAC through cash contributions and reinvested earnings. BFS’s total investment in BAC at July 3, 2010 and December 31, 2009, was \$16.7 million and \$16.2 million, respectively.

The Company’s maximum loss exposure relating to BAC is detailed as follows:

<b>(in millions)</b>	<b>July 3, 2010</b>	<b>December 31, 2009</b>
Investment	\$ 16.7	\$ 16.2
Repurchase and recourse obligations <sup>(A)</sup>	72.3	72.3
Liabilities <sup>(B)</sup>	<u>(3.0)</u>	<u>(8.4)</u>
Total maximum loss exposure	<u>\$ 86.0</u>	<u>\$ 80.1</u>

(A) Repurchase and recourse obligations are off-balance sheet obligations provided by the Company for the Boat and Marine Engine segments, respectively, and are included within the Maximum Potential Obligation of **Note 7 – Commitments and Contingencies**. Repurchase and recourse obligations are primarily related to a global repurchase agreement with GECDF and could be reduced by repurchase activity occurring under other similar agreements with GECDF and affiliates. The Company’s risk under these repurchase arrangements is mitigated by the value of the products repurchased as part of the transaction. Amounts above exclude any potential recoveries from the value of the repurchased product.

(B) Represents accrued amounts for potential losses related to recourse exposure and the Company’s expected losses on obligations to repurchase products, after giving effect to proceeds anticipated to be received from the resale of these products to alternative dealers.

BFS recorded income related to the operations of BAC in Equity earnings (loss) and amounts under the aforementioned income sharing agreement under Other income (expense), the net of which resulted in BFS recording income of \$1.2 million and \$2.1 million for the three month and six month periods ending July 3, 2010, respectively. During the three month and six month periods ending July 4, 2009, BFS recorded income of \$0.9 million and \$2.0 million, respectively. Amounts recorded exclude discount expense paid by the Company in 2009 on the sale of Mercury Marine’s accounts receivable to the joint venture as noted below.

There were no accounts receivable sold to BAC in the first six months of 2010 due to the replacement of the Mercury Marine accounts receivable sale program in May 2009. Accounts receivable totaling \$72.2 million and \$186.4 million were sold to BAC during the three months and six months ended July 4, 2009, respectively. Discounts of \$0.4 million and \$1.3 million for the first three months and six months of 2009, respectively, have been recorded as an expense in Other income (expense), net, in the Consolidated Statements of Operations. Pursuant to the joint venture agreement, BAC reimbursed Mercury Marine \$0.9 million during the six months ended July 4, 2009, for the related credit, collection and administrative costs incurred in connection with the servicing of such receivables. In May 2009, the Company entered into an asset-based lending facility (Mercury Receivables ABL Facility) with GECDF to replace the Mercury Marine accounts receivable sale program the Company had with BAC. See **Note 14 – Debt** for more details on the Company’s Mercury Receivables ABL Facility. Concurrent with entering into the Mercury Receivables ABL Facility, the Company repurchased \$84.2 million of accounts receivable from BAC in May 2009. Therefore, there was no outstanding balance of receivables sold to BAC as of July 3, 2010 or December 31, 2009.

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

**Note 12 – Income Taxes**

Due to the Company's recent cumulative losses for book purposes and the uncertainty of the realization of certain deferred tax assets, the Company continues to adjust its valuation allowances as the deferred tax assets increase or decrease resulting in effectively no recorded federal tax benefit or provision associated with recorded income or losses. The Company is in a similar situation in certain state and foreign taxing jurisdictions, but an income tax provision or benefit is still being recorded for those entities that are not in cumulative loss positions. For the three and six months ended July 3, 2010, the Company determined that the use of a discrete, or actual, method of computing the Company's income tax provision is more appropriate than the annual effective tax rate method. The estimated annual effective tax rate method historically used by the Company would not be reliable due to its sensitivity to minimal changes in forecasted annual pretax earnings. Under the discrete method, the Company determines income tax expense based upon actual results as if the interim period were an annual period.

The Company recognized an income tax provision of \$15.2 million and \$15.5 million for the three and six months ended July 3, 2010, respectively, which primarily relates to foreign and domestic jurisdictions where the Company is not in a cumulative loss position. In addition, the three month and six month tax provision includes a charge of \$1.3 million and a benefit of \$0.8 million, respectively, related to the reassessment of tax reserves. The Company's effective tax rate, which is calculated as the income tax provision as a percentage of pretax income, for the three and six months ended July 3, 2010, was 52.6 percent and 95.7 percent, respectively.

During the second quarter of 2009, the Company recognized a tax benefit of \$3.3 million on a loss before income taxes of \$167.0 million, for an effective tax rate of 2.0 percent. In periods in which there is a pretax operating loss and pretax income in Other comprehensive income, the pretax income in Other comprehensive income is considered a source of income and reduces a corresponding portion of the valuation allowance. The reduction in the valuation allowance resulted in an income tax benefit during the three months ended July 4, 2009.

The Company recognized an income tax provision for the six months ended July 4, 2009, on losses before taxes. The provision was primarily due to uncertainty concerning the realization of certain state and foreign net deferred tax assets. A valuation allowance of \$36.6 million was recorded during the first quarter of 2009 to reduce certain state and foreign net deferred tax assets to their anticipated realizable value. The remaining realizable value was determined by evaluating the potential to recover the value of these assets through the utilization of loss carrybacks. The effective tax rate, for the six months ended July 4, 2009, was (9.8) percent.

As of July 3, 2010 and December 31, 2009, the Company had \$36.0 million and \$45.9 million of gross unrecognized tax benefits, including interest, respectively. The Company believes it is reasonably possible that the total amount of gross unrecognized tax benefits, as of July 3, 2010, could decrease by approximately \$7.6 million in the next 12 months due to settlements with taxing authorities or lapses in the statute of limitations. Due to the various jurisdictions in which the Company files tax returns and the uncertainty regarding the timing of the settlement of tax audits, it is possible that there could be other significant changes in the amount of unrecognized tax benefits in 2010, but the amount cannot be estimated.

The Company recognizes interest and penalties related to unrecognized tax benefits in income tax expense. As of July 3, 2010 and December 31, 2009, the Company had approximately \$5.4 million and \$6.0 million accrued for the payment of interest, respectively. There were no amounts accrued for penalties at July 3, 2010 or December 31, 2009.

The Company is regularly audited by federal, state and foreign tax authorities. The Company's taxable years 2004 through 2008 are currently open for IRS examination. The IRS has completed its field examination and has issued its Revenue Agents Report for 2004 and 2005 and all open issues have been resolved. The IRS examination for 2006, 2007 and 2008 is currently in process. The Company is still open to state and local tax audits in major tax jurisdictions dating back to the 2004 taxable year, primarily as a result of filing amended tax returns, which were generated by the closing of federal income tax audits. With the exception of Germany, where the Company is currently undergoing a tax audit for taxable years 1998 through 2007, the Company is no longer subject to income tax examinations by any other major foreign tax jurisdiction for years prior to 2003. As a result of the German tax audit for the years 1998 through 2001, the Company's German subsidiary received a proposed audit adjustment in the fourth quarter of 2009, which is being contested by the Company, related to the shutdown of the subsidiary's pinsetter manufacturing operation and sale of the subsidiary's pinsetter assets to a related subsidiary.

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

**Note 13 – Pension and Other Postretirement Benefits**

The Company has defined contribution plans, qualified and nonqualified pension plans, and other postretirement benefit plans covering substantially all of its employees. The Company's contributions to its defined contribution plans are largely discretionary and are based on various percentages of compensation, and in some instances are based on the amount of the employees' contributions to the plans. See Note 15 to the consolidated financial statements in the 2009 Form 10-K for further details regarding these plans.

Pension and other postretirement benefit costs included the following components for the three months ended July 3, 2010 and July 4, 2009:

(in millions)	<u>Pension Benefits</u>		<u>Other</u>	
	<u>Three Months Ended</u>		<u>Postretirement Benefits</u>	
	<u>July 3,</u>	<u>July 4,</u>	<u>July 3,</u>	<u>July 4,</u>
	<u>2010</u>	<u>2009</u>	<u>2010</u>	<u>2009</u>
Service cost	\$ 0.2	\$ 1.7	\$ 0.1	\$ 0.5
Interest cost	16.2	16.7	1.0	1.5
Expected return on plan assets	(12.4)	(11.8)	—	—
Amortization of prior service costs (credits)	0.1	0.9	(1.0)	(0.3)
Amortization of net actuarial loss	5.6	12.7	—	—
Curtailement loss	—	0.4	—	—
Net pension and other benefit costs	<u>\$ 9.7</u>	<u>\$ 20.6</u>	<u>\$ 0.1</u>	<u>\$ 1.7</u>

Pension and other postretirement benefit costs included the following components for the six months ended July 3, 2010 and July 4, 2009:

(in millions)	<u>Pension Benefits</u>		<u>Other</u>	
	<u>Six Months Ended</u>		<u>Postretirement Benefits</u>	
	<u>July 3,</u>	<u>July 4,</u>	<u>July 3,</u>	<u>July 4,</u>
	<u>2010</u>	<u>2009</u>	<u>2010</u>	<u>2009</u>
Service cost	\$ 0.5	\$ 4.6	\$ 0.2	\$ 1.0
Interest cost	32.4	33.2	2.0	3.0
Expected return on plan assets	(24.7)	(24.3)	—	—
Amortization of prior service costs (credits)	0.2	1.9	(2.0)	(0.6)
Amortization of net actuarial loss	11.1	25.3	—	—
Curtailement loss	—	3.2	—	—
Net pension and other benefit costs	<u>\$ 19.5</u>	<u>\$ 43.9</u>	<u>\$ 0.2</u>	<u>\$ 3.4</u>

*Employer Contributions.* During the six months ended July 3, 2010 and July 4, 2009, the Company contributed \$1.5 million and \$1.6 million, respectively, to fund benefit payments to its nonqualified pension plan. During the first six months of 2010, the Company contributed \$7.4 million to its qualified pension plans. The Company did not make any contributions to the qualified pension plans during the six months ended July 4, 2009. Company contributions are subject to changes in the plan's funded position, funding regulations or Company discretion.

**BRUNSWICK CORPORATION**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

**Note 14 – Debt**

Short-term debt at July 3, 2010 and December 31, 2009, consisted of the following:

(in millions)	July 3, 2010	December 31, 2009
Mercury Receivables ABL Facility	\$ –	\$ –
Current maturities of long-term debt	1.8	1.8
Other short-term debt	3.0	9.7
Total short-term debt	\$ 4.8	\$ 11.5

In May 2009, the Company entered into the Mercury Receivables ABL Facility with GE Commercial Distribution Finance Corporation (GECDF) to replace the Mercury Marine accounts receivable sale program the Company had with Brunswick Acceptance Company, LLC (BAC) as described in **Note 11 – Financial Services**. The Mercury Receivables ABL Facility agreement provides for a base level of borrowings of \$100.0 million and is secured by the domestic accounts receivable of Mercury Marine, a division of the Company, at a borrowing rate, set at the beginning of each month, equal to the one-month LIBOR rate plus 4.25 percent, provided, however, that the one-month LIBOR rate shall not be less than 1.0 percent. Borrowings under the Mercury Receivables ABL Facility can be adjusted up to \$120.0 million to accommodate seasonal increases in accounts receivable from May to August. Borrowing availability under this facility is subject to a borrowing base consisting of Mercury Marine domestic accounts receivable, adjusted for eligibility requirements, with an 85 percent advance rate. The Company had the capacity to borrow an additional \$21.5 million in excess of the borrowing base according to the over-advance feature through November 2009. The over-advance amount declines ratably each month through November 2010. Borrowings under the Mercury Receivables ABL Facility are further limited to the lesser of the total amount available under the Mercury Receivables ABL Facility or the Mercury Marine receivables, excluding certain accounts, pledged as collateral against the Mercury Receivables ABL Facility. The Mercury Receivables ABL Facility also includes a financial covenant, which corresponds to the minimum fixed-charge coverage ratio covenant included in the Company's revolving credit facility and the BAC joint venture agreement described in **Note 11 – Financial Services**. The Mercury Receivables ABL Facility's term will expire concurrently with the termination of BAC, by the Company with 90 days notice or by GECDF upon the Company's default under the Mercury Receivables ABL Facility, including failure to comply with the facility's financial covenant. Initial borrowings under the Mercury Receivables ABL Facility were \$81.1 million, but have since been repaid and the Company had no borrowings outstanding at July 3, 2010 and December 31, 2009. The amount of borrowing capacity available under this facility at July 3, 2010 and December 31, 2009 was \$69.3 million and \$42.2 million, respectively.

Long-term debt at July 3, 2010 and December 31, 2009, consisted of the following:

(in millions)	July 3, 2010	December 31, 2009
Senior notes, currently 11.25%, due 2016, net of discount of \$9.1 and \$9.9	\$ 340.9	\$ 340.1
Notes, 7.125% due 2027, net of discount of \$0.8 and \$0.8	199.2	199.2
Senior notes, currently 11.75%, due 2013	125.6	153.4
Debentures, 7.375% due 2023, net of discount of \$0.4 and \$0.4	124.6	124.6
Loan with Fond du Lac County Economic Development Corporation, 2.0% due 2021, net of discount of \$5.4 and \$3.8	24.6	16.2
Notes, 1.82% to 4.0% payable through 2015	6.1	7.5
Notes, 5.0% due 2011	-	0.2
Current maturities of long-term debt	(1.8)	(1.8)
Long-term debt	\$ 819.2	\$ 839.4

On December 23, 2009, the Company entered into a \$50 million loan agreement with the Fond du Lac County Economic Development Corporation (FDL-EDC). Borrowings under this loan accrue interest at a 2.0 percent interest rate. This loan is part of a \$50.0 million appropriation made to the FDL-EDC by the County of Fond du Lac, Wisconsin, to provide financial assistance to encourage and enable the Company's Mercury Marine division to remain headquartered in Fond du Lac. See **Note 2 – Restructuring Activities** for further discussion. Initial borrowings of \$20.0 million occurred in December 2009, and additional borrowings of \$10.0 million were obtained during March 2010. The Company anticipates borrowing an additional \$10.0 million in the third quarter of 2010 and an additional \$10.0 million in the first quarter of 2011, all under the same terms described above. Principal payments under the FDL-EDC loan are due in ten equal annual installments beginning December 23, 2012 through 2021. Likewise, interest accrues on the loan and is payable at the date of the first principal payment, and is due annually thereafter. Under the terms of the FDL-EDC loan, up to approximately 43 percent of the principal due is forgivable if the Company achieves certain employment target levels as outlined in the agreement. The amount of loan forgiveness is based on average employment levels at the end of the previous four quarters. The FDL-EDC loan is secured by facilities and machinery and equipment located in Fond du Lac. The carrying value of this debt at July 3, 2010, has been reduced by a \$5.4 million discount calculated using a blended market based interest rate of 3.79 percent rather than the stated interest rate of 2.0 percent as the stated interest rate was viewed as a below market interest rate.

The Company repurchased \$24.8 million and \$27.8 million of its 11.75 percent Senior notes due 2013 during the three months and six



months ended July 3, 2010, respectively. As a result of the premium paid to retire these notes, the Company recorded a Loss on early extinguishment of debt on the Consolidated Statements of Operations of \$4.1 million and \$4.4 million for the three months and six months ended July 3, 2010, respectively.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Certain statements in Management's Discussion and Analysis are based on non-GAAP financial measures. Specifically, the discussion of the Company's cash flows includes an analysis of free cash flows, net debt and total liquidity. GAAP refers to generally accepted accounting principles in the United States. A "non-GAAP financial measure" is a numerical measure of a registrant's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of operations, balance sheet or statement of cash flows of the issuer; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. Operating and statistical measures are not non-GAAP financial measures.

The Company includes non-GAAP financial measures in Management's Discussion and Analysis, as Brunswick's management believes that these measures and the information they provide are useful to investors because they permit investors to view Brunswick's performance using the same tools that management uses and to better evaluate the Company's ongoing business performance.

Certain statements in Management's Discussion and Analysis are forward-looking as defined in the Private Securities Litigation Reform Act of 1995. These statements are based on current expectations that are subject to risks and uncertainties. Actual results may differ materially from expectations as of the date of this filing because of factors discussed in Item 1A – Risk Factors in Brunswick's 2009 Annual Report on Form 10-K (2009 Form 10-K).

### ***Overview and Outlook***

#### **General**

The Company continued to maintain strong liquidity during the second quarter of 2010, increasing its cash balances and reducing its net debt (defined as total debt, less Cash and cash equivalents) position. Management continues to believe that the Company has adequate sources of liquidity to meet its short-term and long-term needs and expects that the Company's interim cash requirements will be met out of existing cash balances and free cash flow.

Net sales during the second quarter of 2010 increased 41 percent to \$1,014.7 million from \$718.3 million in the second quarter of 2009, driven by the Company's Marine Engine, Boat and Fitness segments. During the six months ended July 3, 2010, net sales increased 28 percent to \$1,859.1 million from \$1,453.0 million during the six months ended July 4, 2009, driven by the Company's Marine Engine, Boat and Fitness segments, partially offset by declines in the Company's Bowling and Billiards segment. Increased sales in the marine businesses in the three months and six months ended July 3, 2010, when compared to the prior year, were a result of increased production and wholesale shipments as boat builders increased their production rates to meet customer inventory requirements and dealers increased their order rates. In 2009, Boat segment customers lowered wholesale purchases to below retail sales levels in order to reduce their overall inventory levels. While the Company believes that retail sales of powerboats in the United States will continue to decline in 2010 from the height of the market in 2005, it expects the rate of decline to decrease when compared to rates of decline experienced during 2009. Additionally, the Company expects its marine wholesale unit shipments in 2010 to more closely match marine retail demand, whereas 2009 wholesale unit shipments were significantly lower than retail unit sales. The Company also experienced international sales growth in all of its segments during the three months and six months ended July 3, 2010 when compared with the three months and six months ended July 4, 2009, with the Fitness segment seeing international sales growth that outpaced domestic sales growth.

Operating earnings in the second quarter of 2010 were \$55.7 million, with an operating margin of 5.5 percent. These results included \$24.2 million of restructuring, exit and impairment charges recorded during the second quarter of 2010. In the three months ended July 4, 2009, the Company recorded an operating loss of \$145.4 million, with a negative operating margin of 20.2 percent, which included restructuring, exit and impairment charges of \$35.5 million. Operating earnings during the six months ended July 3, 2010 were \$65.8 million, with an operating margin of 3.5 percent. These results included \$31.6 million of restructuring, exit and impairment charges recorded during the first six months of 2010. In the first six months of 2009, the Company recorded an operating loss of \$272.9 million, with a negative operating margin of 18.8 percent, and included \$75.1 million of restructuring, exit and impairment charges.

The improvement in operating earnings during the quarter and year-to-date periods ended July 3, 2010 when compared with the corresponding periods ended July 4, 2009 was primarily the result of higher overall wholesale unit sales discussed above and improved fixed-cost absorption from the increased production levels, as well as lower discounts provided to facilitate retail boat sales. Additionally, operating earnings in the 2010 periods benefited from savings realized as a result of successful cost-reduction initiatives, lower bad debt expense, lower restructuring, exit and impairment charges and lower pension expense.

The Company recognized an income tax provision of \$15.2 million and \$15.5 million for the three and six months ended July 3, 2010, respectively, which primarily relates to foreign and domestic jurisdictions where the Company is not in a cumulative loss position. In addition, the three month and six month tax provision includes a charge of \$1.3 million and a benefit of \$0.8 million, respectively, related to the reassessment of tax reserves. The Company's effective tax rate, which is calculated as the income tax provision as a percentage of pretax income, for the three and six months ended July 3, 2010, was 52.6 percent and 95.7 percent, respectively.

During the second quarter of 2009, the Company recognized a tax benefit of \$3.3 million on a loss before income taxes of \$167.0 million, for an effective tax rate of 2.0 percent. In periods in which there is a pretax operating loss and pretax income in Other comprehensive income, the pretax income in Other comprehensive income is considered a source of income and reduces a corresponding portion of the valuation allowance. The reduction in the valuation allowance resulted in an income tax benefit during the three months ended July 4, 2009.



## Restructuring Activities

In November 2006, Brunswick announced restructuring initiatives to improve the Company's cost structure, better utilize overall capacity and improve general operating efficiencies. These initiatives reflected the Company's response to a difficult marine market. As the marine market continued to decline, Brunswick expanded its restructuring activities during 2007, 2008, 2009 and 2010 in order to improve performance and better position the Company for current market conditions and longer-term growth. The Company began to see savings related to these initiatives in 2008 and 2009, and expects savings to continue in 2010.

The restructuring, exit and impairment charges recorded during 2010 and 2009 for each of the Company's reportable segments are summarized below:

(in millions)	Three Months Ended		Six Months Ended	
	July 3, 2010	July 4, 2009	July 3, 2010	July 4, 2009
Marine Engine	\$ 2.1	\$ 9.6	\$ 4.5	\$ 21.3
Boat	21.7	17.9	25.8	42.9
Fitness	0.1	0.2	0.1	1.2
Bowling & Billiards	0.2	3.2	0.4	4.0
Corporate	0.1	4.6	0.8	5.7
Total	<u>\$ 24.2</u>	<u>\$ 35.5</u>	<u>\$ 31.6</u>	<u>\$ 75.1</u>

See **Note 2 – Restructuring Activities** in the Notes to Condensed Consolidated Financial Statements for further details. The Company anticipates it will incur approximately \$26 million of additional charges in 2010 related to known restructuring activities that will be initiated in 2010 or have been previously initiated.

## Matters Affecting Comparability

The following events have occurred during the three months and six months ended July 3, 2010 and July 4, 2009, which the Company believes affect the comparability of the results of operations:

*Restructuring, exit and impairment charges.* Brunswick announced initiatives to improve the Company's cost structure, better utilize overall capacity and improve general operating efficiencies. During the second quarter of 2010, the Company recorded a charge of \$24.2 million related to restructuring activities as compared with \$35.5 million in the second quarter of 2009. Restructuring charges during the first six months of 2010 were \$31.6 million, compared with \$75.1 million during the first six months of 2009. See **Note 2 – Restructuring Activities** in the Notes to Condensed Consolidated Financial Statements for further details.

*Tax Items.* The Company recognized an income tax provision of \$15.2 million and \$15.5 million for the three and six months ended July 3, 2010, respectively, which primarily relates to foreign and domestic jurisdictions where the Company is not in a cumulative loss position. In addition, the three month and six month tax provision includes a charge of \$1.3 million and a benefit of \$0.8 million, respectively, related to the reassessment of tax reserves. The Company's effective tax rate, which is calculated as the income tax provision as a percentage of pretax income, for the three and six months ended July 3, 2010, was 52.6 percent and 95.7 percent, respectively.

During the second quarter of 2009, the Company recognized a tax benefit of \$3.3 million on a loss before income taxes of \$167.0 million, for an effective tax rate of 2.0 percent. In periods in which there is a pretax operating loss and pretax income in Other comprehensive income, the pretax income in Other comprehensive income is considered a source of income and reduces a corresponding portion of the valuation allowance. The reduction in the valuation allowance resulted in an income tax benefit during the three months ended July 4, 2009.

## Results of Operations

### Consolidated

The following table sets forth certain amounts, ratios and relationships calculated from the Consolidated Statements of Operations for the three months ended:

(in millions, except per share data)	Three Months Ended		2010 vs. 2009 Increase/(Decrease)	
	July 3, 2010	July 4, 2009	\$	%
	Net sales	\$ 1,014.7	\$ 718.3	\$ 296.4
Gross margin <sup>(A)</sup>	\$ 242.3	\$ 74.0	\$ 168.3	NM
Restructuring, exit and impairment charges	\$ 24.2	\$ 35.5	\$ (11.3)	(31.8)%
Operating earnings (loss)	\$ 55.7	\$ (145.4)	\$ 201.1	NM
Net earnings (loss)	\$ 13.7	\$ (163.7)	\$ 177.4	NM
Diluted earnings (loss) per share	\$ 0.15	\$ (1.85)	\$ 2.00	NM
<b>Expressed as a percentage of Net sales:</b>				
Gross margin	23.9%	10.3%		NM
Selling, general and administrative expense	13.8%	22.6%		(880) bpts
Research and development expense	2.2%	3.0%		(80) bpts
Restructuring, exit and impairment charges	2.4%	4.9%		(250) bpts
Operating margin	5.5%	(20.2)%		NM

bpts = basis points

NM = not meaningful

(A) Gross margin is defined as Net sales less Cost of sales as presented in the Consolidated Statements of Operations.

The increase in net sales was primarily due to greater wholesale shipments to meet customer inventory requirements in the Company's Marine Engine and Boat segments as well as reduced discounts required to facilitate boat sales. Further increasing sales was higher sales volume in the Company's Fitness segment as commercial customers in international markets increased purchases of new equipment. Net sales in the Bowling & Billiards segment remained relatively flat when compared with the second quarter of 2009, as improvements in sales of bowling products were offset by decreases in bowling retail. International sales for the Company increased 37 percent in the second quarter of 2010 when compared with the second quarter of 2009. Increases in international sales were realized by each of the Company's segments. Despite the increase in the Company's net sales, there continues to be uncertainty in the global economy and decreased consumer confidence, which is influencing the Company's retail and other customers' purchasing activities.

The increase in gross margin percentage in the second quarter of 2010 compared with the same period last year was primarily due to higher fixed-cost absorption and greater efficiencies resulting from increased production rates triggered by greater customer demand in the marine businesses, as well as decreased dealer retail incentive programs, lower pension expense and the realization of successful cost-reduction efforts.

Selling, general and administrative expense declined by \$22.6 million to \$140.0 million in the second quarter of 2010. The decrease was primarily a result of successful cost-reduction efforts and reduced bad debt and pension expense.

During the second quarter of 2010, the Company recorded lower restructuring charges than in the second quarter of 2009. Restructuring activities during the second quarter of 2010 included impairments associated with the Company's decisions to sell its Triton fiberglass boat brand produced in Ashland City, Tennessee, to evaluate strategic alternatives for its Trophy boat brand and to move its Cabo Yachts production from Adelanto, California to its existing Hatteras facility in New Bern, North Carolina. Charges were also recorded in the second quarter of 2010 for the continued consolidation of the Company's marine engine production from its Stillwater, Oklahoma plant to its Fond du Lac, Wisconsin plant, as well as continuing plant closure costs associated with the Company's Boat segment. Costs incurred during the second quarter of 2009 included continued headcount reductions throughout the Company and additional programs to realign the Company's marine manufacturing footprint. See **Note 2 – Restructuring Activities** in the Notes to Condensed Consolidated Financial Statements for further details.

Equity earnings (loss) increased \$5.0 million to earnings of \$0.9 million in the second quarter of 2010, from a loss of \$4.1 million in the second quarter of 2009. The increase in earnings was primarily the result of improved financial results from the Company's marine joint ventures in the second quarter of 2010 compared with the second quarter of 2009.

Interest expense increased \$5.6 million in the three months ended July 3, 2010 compared with the three months ended July 4, 2009, primarily as a result of higher outstanding debt levels in 2010 and increased borrowing rates resulting from refinancing activities in August 2009. Interest income decreased \$0.3 million in the second quarter of 2010 compared with the same period in 2009, primarily as a result of a decline in investment returns, which were not fully offset by increased investment balances. The Company also realized a \$4.1 million loss on the early extinguishment of debt during the second quarter of 2010 as a premium was paid to retire \$24.8 million of its 11.75 percent Senior notes due 2013.



The Company recognized an income tax provision of \$15.2 million for the three months ended July 3, 2010, which primarily relates to foreign and domestic jurisdictions where the Company is not in a cumulative loss position. In addition, the tax provision includes adjustments related to the reassessment of tax reserves. The Company's effective tax rate, which is calculated as the income tax provision as a percentage of pretax income, for the three months ended July 3, 2010, was 52.6 percent.

During the second quarter of 2009, the Company recognized a tax benefit of \$3.3 million on a loss before income taxes of \$167.0 million, for an effective tax rate of 2.0 percent. In periods in which there is a pretax operating loss and pretax income in Other comprehensive income, the pretax income in Other comprehensive income is considered a source of income and reduces a corresponding portion of the valuation allowance. The reduction in the valuation allowance resulted in an income tax benefit during the three months ended July 4, 2009.

Operating earnings (loss), Net earnings (loss) and Diluted earnings (loss) per share all increased to earnings positions in the second quarter of 2010 when compared to the same period in 2009 primarily due to the same factors discussed above.

The following table sets forth certain amounts, ratios and relationships calculated from the Consolidated Statements of Operations for the six months ended:

(in millions, except per share data)	Six Months Ended		2010 vs. 2009	
	July 3,	July 4,	Increase/(Decrease)	
	2010	2009	\$	%
Net sales	\$ 1,859.1	\$ 1,453.0	\$ 406.1	27.9%
Gross margin <sup>(A)</sup>	\$ 420.9	\$ 165.2	\$ 255.7	NM
Restructuring, exit and impairment charges	\$ 31.6	\$ 75.1	\$ (43.5)	(57.9)%
Operating earnings (loss)	\$ 65.8	\$ (272.9)	\$ 338.7	NM
Net earnings (loss)	\$ 0.7	\$ (347.9)	\$ 348.6	NM
Diluted earnings (loss) per share	\$ 0.01	\$ (3.94)	\$ 3.95	NM
<b>Expressed as a percentage of Net sales:</b>				
Gross margin	22.6%	11.4%		NM
Selling, general and administrative expense	15.0%	21.9%		(690) bpts
Research and development expense	2.4%	3.1%		(70) bpts
Restructuring, exit and impairment charges	1.7%	5.2%		(350) bpts
Operating margin	3.5%	(18.8)%		NM

bpts = basis points  
 NM = not meaningful

(A) Gross margin is defined as Net sales less Cost of sales as presented in the Consolidated Statements of Operations.

The changes in the Company's results for the six months ended July 3, 2010 were primarily due to the same factors as described in the quarterly discussion above.

## Marine Engine Segment

The following table sets forth Marine Engine segment results for the three months ended:

(in millions)	Three Months Ended		2010 vs. 2009	
	July 3,	July 4,	Increase/(Decrease)	
	2010	2009	\$	%
Net sales	\$ 579.2	\$ 415.2	\$ 164.0	39.5%
Restructuring, exit and impairment charges	\$ 2.1	\$ 9.6	\$ (7.5)	(78.1)%
Operating earnings (loss)	\$ 89.2	\$ (7.8)	\$ 97.0	NM
Operating margin	15.4%	(1.9)%		NM
Capital expenditures	\$ 4.0	\$ 2.2	\$ 1.8	81.8%

NM = not meaningful

Net sales recorded by the Marine Engine segment increased by 39.5 percent to \$579.2 million in the second quarter of 2010 when compared with the second quarter of 2009. The increase was primarily due to greater wholesale shipments to meet customer inventory requirements across all of the segment's operations, including the domestic marine service, parts and accessories business, with sterndrive engines experiencing the greatest rate of growth. In addition to the higher sales volume, net sales increased as a result of favorable pricing in the three months ended July 3, 2010. International sales represented 41 percent of the segment's sales during the second quarter of 2010.

The restructuring, exit and impairment charges recognized during the second quarter of 2010 were primarily related to severance charges and other restructuring activities associated with the Company's consolidation of its engine production as discussed in **Note 2 – Restructuring Activities** in the Notes to Condensed Consolidated Financial Statements.

Marine Engine segment operating earnings (loss) increased to an earnings position in the second quarter of 2010 as a result of higher sales volumes, reduced bad debt expense, fixed-cost savings from successful cost reduction efforts, improved fixed-cost absorption, lower restructuring, exit and impairment charges, and reduced pension expense.

Capital expenditures in the second quarter of 2010 were primarily related to tooling, plant consolidation activities and profit-maintaining investments. Capital expenditures in the second quarter of 2009 were primarily related to profit-maintaining investments.

The following table sets forth Marine Engine segment results for the six months ended:

(in millions)	Six Months Ended		2010 vs. 2009	
	July 3,	July 4,	Increase/(Decrease)	
	2010	2009	\$	%
Net sales	\$ 1,024.9	\$ 759.1	\$ 265.8	35.0%
Restructuring, exit and impairment charges	\$ 4.5	\$ 21.3	\$ (16.8)	(78.9)%
Operating earnings (loss)	\$ 115.7	\$ (58.4)	\$ 174.1	NM
Operating margin	11.3%	(7.7)%		NM
Capital expenditures	\$ 7.2	\$ 4.8	\$ 2.4	50.0%

NM = not meaningful

In addition to the factors that affected net sales in the second quarter, as discussed above, the Marine Engine segment net sales increased in the six months ended July 3, 2010 when compared with the prior year as a result of favorable foreign currency translation. Restructuring, exit and impairment charges for the six months ended July 3, 2010 were less than the same period in the prior year as a result of decreased severance and benefits-related costs. The factors that affected Marine Engine operating earnings (loss) and capital expenditures for the year-to-date period were consistent with those that affected the second quarter.



## Boat Segment

The following table sets forth Boat segment results for the three months ended:

(in millions)	Three Months Ended		2010 vs. 2009 Increase/(Decrease)	
	July 3, 2010	July 4, 2009	\$	%
	Net sales	\$ 296.6	\$ 138.8	\$ 157.8
Restructuring, exit and impairment charges	\$ 21.7	\$ 17.9	\$ 3.8	21.2%
Operating loss	\$ (23.6)	\$ (107.9)	\$ 84.3	(78.1)%
Operating margin	(8.0)%	(77.7)%		NM
Capital expenditures	\$ 4.3	\$ 2.2	\$ 2.1	95.5%

NM = not meaningful

The increase in Boat segment net sales during the second quarter of 2010 was largely the result of higher wholesale sales volumes of boats to meet customer inventory requirements. In 2009, Boat segment customers lowered wholesale purchases to below retail sales levels in order to reduce overall inventory levels. The Boat segment also reduced dealer retail incentives in the second quarter of 2010 when compared with 2009. International sales represented 38 percent of the segment's sales during the second quarter of 2010.

The restructuring, exit and impairment charges recognized during the second quarter of 2010 included impairments associated with the Company's decisions to sell its Triton fiberglass boat brand produced in Ashland City, Tennessee, to evaluate its strategic alternatives for its Trophy boat brand and to move its Cabo Yachts production from Adelanto, California to its existing Hatteras facility in New Bern, North Carolina. Charges were recognized in the second quarter of 2010 and 2009 related to severance charges, additional costs associated with consolidation of the Company's manufacturing footprint and other restructuring activities initiated in 2008, 2009 and 2010. See **Note 2 – Restructuring Activities** in the Notes to Condensed Consolidated Financial Statements for further details.

Boat segment operating loss decreased in the second quarter of 2010 as a result of reduced dealer retail incentive programs, higher sales volumes and fixed-cost absorption, along with fixed cost savings from successful cost reduction efforts.

Capital expenditures in the second quarters of 2010 and 2009 were largely related to tooling costs for the production of new models and profit-maintaining investments.

The following table sets forth Boat segment results for the six months ended:

(in millions)	Six Months Ended		2010 vs. 2009 Increase/(Decrease)	
	July 3, 2010	July 4, 2009	\$	%
	Net sales	\$ 540.2	\$ 344.1	\$ 196.1
Restructuring, exit and impairment charges	\$ 25.8	\$ 42.9	\$ (17.1)	(39.9)%
Operating loss	\$ (50.3)	\$ (180.2)	\$ 129.9	72.1%
Operating margin	(9.3)%	(52.4)%		NM
Capital expenditures	\$ 7.9	\$ 6.2	\$ 1.7	27.4%

NM = not meaningful

The factors affecting Boat segment net sales, restructuring, exit and impairment charges, operating loss and capital expenditures for the year-to-date period were consistent with the factors described in the quarterly period above.

## Fitness Segment

The following table sets forth Fitness segment results for the three months ended:

(in millions)	Three Months Ended		2010 vs. 2009	
	July 3,	July 4,	Increase/(Decrease)	
	2010	2009	\$	%
Net sales	\$ 123.2	\$ 105.0	\$ 18.2	17.3%
Restructuring, exit and impairment charges	\$ 0.1	\$ 0.2	\$ (0.1)	(50.0)%
Operating earnings	\$ 8.7	\$ 0.2	\$ 8.5	NM
Operating margin	7.1%	0.2%		690 bpts
Capital expenditures	\$ 0.8	\$ 0.5	\$ 0.3	60.0%

bpts = basis points  
NM = not meaningful

Second quarter 2010 net sales for the Fitness segment improved when compared with the second quarter of 2009 primarily due to increased sales to commercial customers in international markets. Domestic sales also increased, but at a slower pace than international. International sales represented 54 percent of the segment's sales during the second quarter of 2010.

Fitness segment operating earnings in the second quarter of 2010 were positively affected by higher sales, lower material, freight and logistics costs and a favorable product and customer mix when compared with the same prior year period.

Capital expenditures in the second quarters of 2010 and 2009 were limited to profit-maintaining investments.

The following table sets forth Fitness segment results for the six months ended:

(in millions)	Six Months Ended		2010 vs. 2009	
	July 3,	July 4,	Increase/(Decrease)	
	2010	2009	\$	%
Net sales	\$ 242.2	\$ 223.6	\$ 18.6	8.3%
Restructuring, exit and impairment charges	\$ 0.1	\$ 1.2	\$ (1.1)	(91.7)%
Operating earnings	\$ 18.2	\$ 0.5	\$ 17.7	NM
Operating margin	7.5%	0.2%		730 bpts
Capital expenditures	\$ 1.9	\$ 0.8	\$ 1.1	NM

bpts = basis points  
NM = not meaningful

Net sales for the six months ended July 3, 2010 improved compared to the six months ended July 4, 2009, primarily due to increased international sales volumes to commercial and consumer customers and favorable product mix. These improvements were partially offset by decreases in domestic commercial and consumer sales.

The factors affecting Fitness segment operating earnings and capital expenditures for the year-to-date period were consistent with the factors described in the quarterly period above.

## Bowling & Billiards Segment

The following table sets forth Bowling & Billiards segment results for the three months ended:

(in millions)	Three Months Ended		2010 vs. 2009 Increase/(Decrease)	
	July 3, 2010	July 4, 2009	\$	%
	Net sales	\$ 77.3	\$ 77.4	\$ (0.1)
Restructuring, exit and impairment charges	\$ 0.2	\$ 3.2	\$ (3.0)	(93.8)%
Operating loss	\$ (2.6)	\$ (5.9)	\$ 3.3	55.9%
Operating margin	(3.4)%	(7.6) %		420 bpts
Capital expenditures	\$ 1.0	\$ 0.9	\$ 0.1	11.1%

bpts = basis points  
NM = not meaningful

Net sales for the Bowling and Billiards segment were flat compared to the prior year as increases in sales in the bowling products business were offset by decreases in both the bowling retail and billiards businesses. Bowling products experienced growth in sales due to increased purchases from international customers; however, bowling retail equivalent center sales experienced mid single-digit declines during the second quarter of 2010 when compared to the second quarter of 2009. International sales represented 24 percent of the segment's sales during the second quarter of 2010.

The improvement in second quarter operating loss compared with the prior year was the result of reduced restructuring, exit and impairment charges, lower pension expense, and incremental savings from successful cost-reduction initiatives realized during the second quarter of 2010. This increase was partially offset by reduced margins as a result of lower bowling retail sales and higher bad debt expense.

Capital expenditures in the second quarters of 2010 and 2009 related to profit-maintaining investments for existing bowling retail centers.

The following table sets forth Bowling & Billiards segment results for the six months ended:

(in millions)	Six Months Ended		2010 vs. 2009 Increase/(Decrease)	
	July 3, 2010	July 4, 2009	\$	%
	Net sales	\$ 169.2	\$ 177.3	\$ (8.1)
Restructuring, exit and impairment charges	\$ 0.4	\$ 4.0	\$ (3.6)	(90.0)%
Operating earnings	\$ 12.3	\$ 4.7	\$ 7.6	NM
Operating margin	7.3%	2.7%		460 bpts
Capital expenditures	\$ 1.6	\$ 1.2	\$ 0.4	33.3%

bpts = basis points  
NM = not meaningful

Bowling & Billiards segment net sales were down from the comparable period in the prior year primarily as a result of lower sales from its bowling retail and billiards businesses. This decrease was partially offset by improved sales from its bowling products business.

The factors affecting operating earnings and capital expenditures for the year-to-date period were consistent with the factors described in the quarterly period above.

## Cash Flow, Liquidity and Capital Resources

The following table sets forth an analysis of free cash flow for the six months ended:

(in millions)	Six Months Ended	
	July 3, 2010	July 4, 2009
Net cash provided by operating activities	\$ 138.1	\$ 68.1
Net cash provided by (used for):		
Capital expenditures	(18.8)	(13.7)
Proceeds from the sale of property, plant and equipment	2.5	5.4
Other, net	7.3	(0.2)
Free cash flow*	<u>\$ 129.1</u>	<u>\$ 59.6</u>

\*The Company defines "Free cash flow" as cash flow from operating and investing activities (excluding cash used for acquisitions and investments) and excluding financing activities. Free cash flow is not intended as an alternative measure of cash flow from operations, as determined in accordance with generally accepted accounting principles (GAAP) in the United States. The Company uses this non-GAAP financial measure both in presenting its results to shareholders and the investment community and in its internal evaluation and management of its businesses. Management believes that this financial measure and the information it provides are useful to investors because it permits investors to view Brunswick's performance using the same tool that management uses to gauge progress in achieving its goals. Management believes that the non-GAAP financial measure "Free cash flow" is also useful to investors because it is an indication of cash flow that may be available to fund further investments in future growth initiatives.

Brunswick's major sources of funds for investments, acquisitions and dividend payments are cash generated from operating activities, available cash balances and selected borrowings. The Company evaluates potential acquisitions, divestitures and joint ventures in the ordinary course of business.

### 2010 Cash Flow

In the first six months of 2010, net cash provided by operating activities totaled \$138.1 million. The most significant source of cash provided by operating activities resulted from net income tax refunds received in the first six months of \$101.9 million, which included a \$109.5 million refund received as a result of legislation enacted in November 2009 that allowed the Company to carryback its 2009 federal domestic tax losses up to five years. Cash provided by operating activities also benefitted from earnings adjusted for non-cash expenses. Partially offsetting these factors were changes in working capital. Working capital is defined as non-cash and non-income tax current assets less non-debt and non-income tax current liabilities. Accounts and notes receivable increased \$115.4 million during the first six months of 2010, due primarily to increased sales in the Marine Engine and Boat segments. Net inventories decreased \$9.3 million during the six months ended July 3, 2010, due mostly to increased demand in the Marine Engine segment. The decrease in Accrued expenses of \$20.7 million during the first six months of 2010 was driven primarily by the payment of variable compensation that had been accrued as of December 31, 2009, partially offset by higher accrued costs for dealer promotions. During the six months ended July 3, 2010, Accounts Payable increased by \$52.4 million as a result of increased production and related spending activity in the Company's Marine Engine and Boat segments.

Net cash used for investing activities during the six months ended July 3, 2010 totaled \$17.6 million, which included capital expenditures of \$18.8 million. The Company continued to limit its capital spending by focusing on high priority, profit-maintaining investments and investments required for new product introductions. The Company also invested \$8.6 million during the six months ended July 3, 2010, the majority of which related to existing marine engine joint ventures. Partially offsetting these expenditures were \$2.5 million of proceeds received during the year from the sale of property, plant and equipment in the normal course of business. The Company also received \$7.3 million of cash, primarily related to the sale of a marina operation in China.

Cash used for financing activities was \$27.5 million in the six months ended July 3, 2010. Activities during the first six months of 2010 include repayment of \$28.9 million of long-term debt, payment of a \$4.3 million premium to retire that long-term debt, and a payment of \$5.7 million of other short-term debt. As an offset to this use of cash, the Company received \$10.0 million in proceeds from the Fond du Lac County Economic Development Council in the form of partially forgivable debt associated with the Company's efforts to consolidate its Marine Engine segment's engine production facilities as discussed in **Note 14 – Debt**.

### 2009 Cash Flow

In the six months ended July 4, 2009, net cash provided by operating activities totaled \$68.1 million. The cash inflow was primarily attributable to improved working capital trends and a tax refund received in 2009 from the carryback of the Company's 2008 tax loss, partially offset by the Company's Net loss adjusted for non-cash charges.

The 2009 decrease in working capital of \$214.4 million was primarily the result of reductions in the Company's inventory and accounts receivable partially offset by decreased accounts payable and lower accrued expenses. These declines reflected the Company's efforts to reduce working capital in light of reduced business volumes. In addition, the Company had minimal cash payments related to variable compensation plans, which normally occur in the first quarter. The Company recorded a Net loss of \$347.9 million in the first six months of 2009, which included a non-cash special tax charge of \$36.6 million to increase the Company's deferred tax asset valuation allowance.

Cash flows from investing activities included capital expenditures of \$13.7 million. The majority of the capital expenditures in the six

months ended July 4, 2009, were limited to profit-maintaining activities. Partially offsetting the cash used on capital expenditures were proceeds from the sale of property, plant and equipment of \$5.4 million in the normal course of business. The Company received \$5.4 million from its investments, which was primarily related to a return of capital related to its investment in Brunswick Acceptance Company, LLC (BAC).

Cash flows from financing activities resulted in \$78.7 million of proceeds during the six months ended July 4, 2009, primarily due to borrowings under the Company's Mercury Receivables ABL Facility.

## Liquidity and Capital Resources

The following table sets forth an analysis of net debt as of July 3, 2010, December 31, 2009, and July 4, 2009:

(in millions)	<u>July 3, 2010</u>	<u>Dec. 31, 2009</u>	<u>July 4, 2009</u>
Short-term debt, including current maturities of long-term debt	\$ 4.8	\$ 11.5	\$ 82.4
Long-term debt	<u>819.2</u>	<u>839.4</u>	<u>727.8</u>
Total debt	<u>824.0</u>	<u>850.9</u>	<u>810.2</u>
Less: Cash and cash equivalents	<u>619.6</u>	<u>526.6</u>	<u>461.2</u>
Net debt <sup>(A)</sup>	<u>\$ 204.4</u>	<u>\$ 324.3</u>	<u>\$ 349.0</u>

(A) The Company defines Net debt as the sum of Short-term and long-term Debt, less Cash and cash equivalents, as presented in the Condensed Consolidated Balance Sheets. Net debt is not intended as an alternative measure to debt, as determined in accordance with GAAP in the United States. The Company uses this financial measure, both in presenting its results to shareholders and the investment community and in its internal evaluation and management of its businesses. Management believes that this financial measure and the information it provides are useful to investors because it permits investors to view the Company's performance using the same tool that management uses to gauge progress in achieving its goals. Management believes that the non-GAAP financial measure "Net debt" is also useful to investors because it is an indication of the Company's ability to repay its outstanding debt using its current Cash and cash equivalents.

The following table sets forth an analysis of total liquidity as of July 3, 2010, December 31, 2009, and July 4, 2009:

(in millions)	<u>July 3, 2010</u>	<u>Dec. 31, 2009</u>	<u>July 4, 2009</u>
Cash and cash equivalents	\$ 619.6	\$ 526.6	\$ 461.2
Amounts available under its asset-based lending facilities <sup>(A)</sup>	<u>132.0</u>	<u>88.5</u>	<u>81.8</u>
Total liquidity <sup>(B)</sup>	<u>\$ 751.6</u>	<u>\$ 615.1</u>	<u>\$ 543.0</u>

(A) Represents the sum of (1) \$122.7 million, \$106.3 million, and \$137.7 million of unused borrowing capacity under the Company's Revolving Credit Facility discussed below, reduced by the \$60.0 million minimum availability requirement, as of July 3, 2010, December 31, 2009, and July 4, 2009, respectively and (2) the available borrowing capacity of \$69.3 million, \$42.2 million, and \$4.1 million, as of July 3, 2010, December 31, 2009, and July 4, 2009, respectively, under the Company's Mercury Receivables ABL Facility as described below.

(B) The Company defines Total liquidity as Cash and cash equivalents as presented in the Condensed Consolidated Balance Sheets, plus amounts available for borrowing under its asset-based lending facilities. Total liquidity is not intended as an alternative measure to Cash and cash equivalents, as determined in accordance with GAAP in the United States. The Company uses this financial measure, both in presenting its results to shareholders and the investment community and in its internal evaluation and management of its businesses. Management believes that this financial measure and the information it provides are useful to investors because it permits investors to view the Company's performance using the same tool that management uses to gauge progress in achieving its goals. Management believes that the non-GAAP financial measure "Total liquidity" is also useful to investors because it is an indication of the Company's available highly liquid assets and immediate sources of financing.

Cash and cash equivalents totaled \$619.6 million as of July 3, 2010, an increase of \$93.0 million from \$526.6 million as of December 31, 2009, and an increase of \$158.4 million from \$461.2 million as of July 4, 2009. Total debt as of July 3, 2010, December 31, 2009, and July 4, 2009, was \$824.0 million, \$850.9 million and \$810.2 million, respectively. As a result, the Company's Net debt was reduced to \$204.4 million as of July 3, 2010, from \$324.3 million and \$349.0 million as of December 31, 2009 and July 4, 2009, respectively. The Company's debt-to-capitalization ratio increased to 80.4 percent as of July 3, 2010, from 80.2 percent as of December 31, 2009, and 65.8 percent as of July 4, 2009. The increase in the Company's debt-to-capitalization ratio when compared with July 4, 2009 is primarily related to the effect of losses and a modest increase in debt levels.

In May 2009, the Company entered into the Mercury Receivables ABL Facility with GE Commercial Distribution Finance Corporation (GECDF) to replace the Mercury Marine accounts receivable sale program the Company had with BAC as described in **Note 11 – Financial Services**. The Mercury Receivables ABL Facility agreement provides for a base level of borrowings of \$100.0 million that are secured by the domestic accounts receivable of Mercury Marine, a division of the Company, at a borrowing rate, set at the beginning of each month, equal to the one-month LIBOR rate plus 4.25 percent, provided, however, that the one-month LIBOR rate shall not be less than 1.0 percent. Borrowings under the Mercury Receivables ABL Facility can be adjusted to \$120.0 million to accommodate seasonal increases in accounts receivable from May to August. Borrowing availability under this facility is subject to a borrowing base consisting of Mercury Marine domestic accounts receivable, adjusted for eligibility requirements, with an 85 percent advance rate. The Company was also able to borrow an additional \$21.5 million in excess of the borrowing base according to the over-advance feature through November 2009, which is now declining ratably each month through November 2010. Borrowings under the Mercury Receivables ABL Facility are further limited to the lesser of the total amount available under the Mercury Receivables ABL Facility or the Mercury Marine receivables, excluding certain amounts, pledged as collateral against the Mercury Receivables ABL Facility. The Mercury Receivables ABL Facility also includes a financial covenant, which corresponds to the minimum fixed-charge coverage ratio covenant included in the Company's revolving credit facility and the BAC joint venture agreement described in **Note 11 – Financial Services**. The Mercury Receivables ABL Facility's term will expire concurrently with the termination of BAC, by the Company with 90 days notice or by GECDF upon the Company's default under the

Mercury Receivables ABL Facility, including failure to comply with the facility's financial covenant. Initial borrowings under the Mercury Receivables ABL Facility were \$81.1 million. The Company has since reduced the borrowings outstanding and at July 3, 2010 and December 31, 2009 had no borrowings under this facility. Borrowings outstanding at July 4, 2009 totaled \$73.9 million. The amount of borrowing capacity available under this facility at July 3, 2010, December 31, 2009, and July 4, 2009 was \$69.3 million, \$42.2 million, and \$4.1 million, respectively.

The Company has a \$400.0 million secured, asset based revolving credit facility (Revolving Credit Facility) in place with a group of banks through May 2012, as described in Note 14 to the consolidated financial statements in the 2009 Form 10-K. There were no loan borrowings under the Revolving Credit Facility as of July 3, 2010, December 31, 2009, or July 4, 2009. The Company has the ability to issue up to \$150.0 million in letters of credit under the Revolving Credit Facility. The Company pays a facility fee of 75 to 100 basis points per annum, which is based on the daily average utilization of the Revolving Credit Facility.

The Company may borrow amounts under the Revolving Credit Facility equal to the value of the borrowing base, which consists of certain accounts receivable, inventory and machinery and equipment of certain of its domestic subsidiaries. The borrowing base had a value of \$205.2 million as of July 3, 2010. The Company had no borrowings outstanding under this facility at July 3, 2010. Letters of credit outstanding under the facility totaled \$82.5 million as of July 3, 2010, resulting in unused borrowing capacity of \$122.7 million. However, the Company's borrowing capacity is also affected by the facility's minimum fixed-charge coverage ratio covenant. This covenant requires that the Company meet a minimum fixed-charge coverage ratio test only if unused borrowing capacity under the facility falls below \$60.0 million. If unused borrowing capacity under the facility exceeds \$60.0 million, the Company need not meet the minimum fixed-charge coverage ratio covenant. Due to current operating performance, the Company's fixed-charge coverage ratio was below the minimum requirement at the end of the second quarter of 2010. However, the Company is in compliance with the covenant because the Company's unused borrowing capacity under the Revolving Credit Facility exceeded \$60.0 million at July 3, 2010. Taking into account the minimum availability requirement, the Company's unused borrowing capacity is effectively reduced by \$60.0 million to \$62.7 million in order to maintain compliance with the covenant. The Company expects unused borrowing capacity under the facility to continue to exceed \$60.0 million (and therefore to be in compliance with the minimum fixed-charge coverage ratio covenant) during the remainder of 2010.

Management believes that the Company has adequate sources of liquidity to meet the Company's short-term and long-term needs. The Company has continued to reduce its near-term debt obligations, and its 2013 notes, which totaled \$125.6 million at July 3, 2010, represent the only significant long-term debt maturity until 2016. In addition, the Company expects to achieve significant reductions in net losses and restructuring charges in 2010 when compared with 2009 as a result of increasing sales. The Company also plans to maintain flat net working capital levels by improving inventory and accounts receivable metrics. The Company plans to increase capital expenditures for the full year 2010 to approximately \$60 million, compared with \$33.3 million in 2009, to develop new products in anticipation of improvements in the economy and to fund the Company's marine consolidation activities. For the remainder of 2010, the Company anticipates receiving approximately \$15 million of additional funding, primarily from government programs, in connection with its plant consolidation activities in Fond du Lac, Wisconsin.

Continued weakness in the marine marketplace may jeopardize the financial stability of some of the Company's dealers. Specifically, dealer inventory levels may increase to levels higher than desired, inventory may be aged beyond preferred levels and dealers may experience reduced cash flow. These factors may impair a dealer's ability to meet payment obligations to the Company or to third-party financing sources and to obtain financing to purchase new product. If a dealer is unable to meet its obligations to third-party financing sources, Brunswick may be required to repurchase a portion of its products from these third-party financing sources. See **Note 7 – Commitments and Contingencies** in the Notes to Condensed Consolidated Financial Statements for further details.

The Company contributed \$1.5 million and \$1.6 million to fund benefit payments in its nonqualified pension plan in the first six months of 2010 and 2009, respectively, and expects to contribute an additional \$1.8 million to the plan through the remainder of 2010. The Company contributed \$7.4 million to its qualified pension plans in the six months ended July 3, 2010. The Company did not make contributions to its qualified pension plans in the first half of 2009. The Company expects to contribute between \$15 million and \$20 million to its qualified pension plans in the remainder of 2010, compared with \$10.0 million of contributions in 2009. Company contributions are subject to change based on market conditions, pension funding regulations and Company discretion.

### ***Financial Services***

See **Note 11 – Financial Services** in the Notes to Condensed Consolidated Financial Statements for a discussion on BAC, the Company's joint venture with CDF Ventures, LLC, a subsidiary of GE Capital Corporation.

### ***Off-Balance Sheet Arrangements and Contractual Obligations***

The Company's off-balance sheet arrangements and contractual obligations, as of December 31, 2009, are detailed in the 2009 Form 10-K. Other than as described below, there have been no material changes outside the ordinary course of business. The Company periodically evaluates its financing options, and as a result, retired a portion of the 2013 notes and received proceeds in the form of partially forgivable debt from the Fond du Lac County Economic Development Council, as described in **Note 14 – Debt** in the Notes to Condensed Consolidated Financial Statements.

### ***Environmental Regulation***

In its Marine Engine segment, Brunswick plans to continue to develop engine technologies to reduce engine emissions to comply with current and future emissions requirements. The costs associated with these activities may have an adverse effect on Marine Engine and Boat segments' operating margins and may affect short-term operating results. The State of California adopted regulations that required catalytic converters on sterndrive and inboard engines that became effective on January 1, 2008. The EPA adopted similar environmental regulations governing engine sales, effective January 1, 2010. Other environmental regulatory bodies in the United States and other countries may seek to impose higher emissions standards than are currently in effect for those regions. The Company expects to comply fully with these regulations, but compliance will increase the cost of these products for the Company and the industry. The Boat segment continues to pursue fiberglass boat manufacturing technologies and techniques to reduce air emissions at its boat manufacturing facilities. The Company does not believe that the cost of complying with federal, state and local environmental laws will have a material adverse effect on Brunswick's competitive position.

### ***Critical Accounting Policies***



As discussed in the 2009 Form 10-K, the preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make certain estimates and assumptions that affect the amount of reported assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and revenues and expenses during the periods reported. Actual results may differ from those estimates.

There were no material changes in the Company's critical accounting policies since the filing of its 2009 Form 10-K.

### ***Recent Accounting Pronouncements***

In June 2009, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 166, "Accounting for Transfers of Financial Assets" (SFAS 166) (codified within the FASB Accounting Standards Codification (ASC) 860 "Transfers and Servicing"). SFAS 166 amends the derecognition guidance in SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities" (SFAS 140). SFAS 166 is effective for fiscal years beginning after November 15, 2009. The adoption of this statement did not have a material impact on the Company's consolidated results of operations and financial condition.

In June 2009, the FASB issued SFAS No. 167, "Amendments to FASB Interpretation No. 46(R)" (SFAS 167) (codified within ASC 810 "Consolidation"). SFAS 167 amends the consolidation guidance applicable to variable interest entities and affects the overall consolidation analysis under FASB Interpretation No. 46(R). SFAS 167 is effective for fiscal years beginning after November 15, 2009. The adoption of this statement resulted in the Company expanding its disclosures relative to its variable interest entity, as reflected in **Note 11 – Financial Services**.

In October 2009, the FASB issued ASU No. 2009-13, "Multiple Deliverable Revenue Arrangements - a consensus of the FASB Emerging Issues Task Force" (ASU 2009-13) (codified within ASC Topic 605 "Revenue Recognition"). ASU 2009-13 addresses the accounting for multiple-deliverable arrangements to enable vendors to account for products or services (deliverables) separately rather than as a combined unit. ASU 2009-13 is effective prospectively for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010, with early adoption permitted. The Company is currently evaluating the impact that the adoption of the amendments to the ASC resulting from ASU 2009-13 may have on the Company's consolidated financial statements.

In January 2010, the FASB issued ASU No. 2010-06, "Improving Disclosures about Fair Value Measurements" (ASU 2010-06) (codified within ASC 820 "Fair Value Measurements and Disclosures" (ASC 820)). ASU 2010-06 improves disclosures originally required under SFAS No. 157, "Fair Value Measurements" (codified under ASC 820). ASU 2010-06 is effective for interim and annual periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those years. The adoption of this ASU resulted in the Company expanding its disclosures, as reflected in **Note 4 – Fair Value Measurements**.

In February 2010, the FASB issued ASU No. 2010-09, "Amendments to Certain Recognition and Disclosure Requirements" (ASU 2010-09) (codified within ASC 855 "Subsequent Events"). ASU 2010-09 amended SFAS No. 165, "Subsequent Events" (codified within ASC 855 "Subsequent Events") to resolve conflicts with SEC reporting requirements. The adoption of this ASU did not have a material impact on the Company's consolidated results of operations and financial condition.

### ***Forward-Looking Statements***

Certain statements in this Quarterly Report on Form 10-Q are forward-looking as defined in the Private Securities Litigation Reform Act of 1995. These risks include, but are not limited to: the effect of the amount of disposable income available to consumers for discretionary purchases, tight consumer credit markets, and the level of consumer confidence on the demand for marine, fitness, billiards and bowling equipment products and services; the effect of adverse general economic conditions; the ability to successfully complete restructuring efforts in the timeframe and cost anticipated; the effect of higher product prices due to technology changes and added product features and components on consumer demand; the effect of competition from other leisure pursuits on the level of participation in boating, fitness, bowling and billiards activities; the effect of interest rates and fuel prices on demand for marine products; the ability to successfully manage pipeline inventories; the ability to respond to and minimize the negative financial impact of federal, state and foreign legislative and regulatory developments, including those related to climate change, tax rates and pension plan funding requirements; the financial strength of dealers, distributors and independent boat builders; the ability to maintain mutually beneficial relationships with dealers, distributors and independent boat builders; the ability to maintain effective distribution and to develop alternative distribution channels without disrupting incumbent distribution partners; the ability to maintain market share, particularly in high-margin products; the ability to develop new and innovative products and ensure their success; the ability to maintain product quality and service standards expected by customers; competitive pricing pressures, including increased competition from Asian competitors; the ability to develop cost-effective product technologies that comply with regulatory requirements; the ability to transition and ramp up certain manufacturing operations within time and budgets allowed; the ability to successfully develop and distribute products differentiated for the global marketplace; negative currency trends, including shifts in exchange rates; the success of global sourcing and supply chain initiatives; the ability to obtain components, parts and raw materials from suppliers in a timely manner and at a cost in line with projections; the risk of losing a key account or a critical supplier; competition from new technologies; the ability to complete environmental remediation efforts and resolve claims and litigation at the cost estimated; the ability to comply with environmental and zoning requirements, including environmental regulations for marine engines; the impact of international political instability and civil unrest on manufacturing operations and retail demand; the inherent risk of doing business in developing countries; the effect that catastrophic events may have on consumer demand and the ability to manufacture products, including hurricanes, floods, earthquakes, and environmental spills; and the effect of weather conditions on demand for marine products and retail bowling center revenues. Additional factors are included in the Company's Annual Report on Form 10-K for 2009 and elsewhere in this report.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Brunswick is exposed to market risk from changes in foreign currency exchange rates, interest rates and commodity prices. The Company enters into various hedging transactions to mitigate these risks in accordance with guidelines established by the Company's management. The Company does not use financial instruments for trading or speculative purposes. The Company's risk management objectives are described in **Note 3 – Financial Instruments** in the Notes to Condensed Consolidated Financial Statements and Notes 1 and 12 to the consolidated financial statements in the 2009 Form 10-K.

There have been no significant changes to the Company's market risk since December 31, 2009. For a discussion of exposure to market risk, refer to Part II, Item 7A, "Quantitative and Qualitative Disclosures about Market Risk," set forth in the Company's 2009 Annual Report on Form 10-K.

### **Item 4. Controls and Procedures**

The Chief Executive Officer and the Chief Financial Officer of the Company (its principal executive officer and principal financial officer, respectively) have evaluated the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this quarterly report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective. There were no changes in the Company's internal control over financial reporting during the fiscal quarter covered by this report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II – OTHER INFORMATION

### Item 1A. Risk Factors

Brunswick's operations and financial results are subject to various risks and uncertainties that could adversely affect the Company's business, financial condition, results of operations, cash flows, and the trading price of Brunswick's common stock. In addition to the risk factors disclosed by the Company in its 2009 Form 10-K and its first quarter 2010 Form 10-Q, the Company's business could be adversely affected by certain natural or environmental disasters that could have a detrimental impact on the Company's business operations.

*Catastrophic events, including natural and environmental disasters, could have a negative affect on the Company's operations and financial results.*

The occurrence of natural and environmental disasters, including hurricanes, floods, earthquakes and environmental spills, could decrease consumer demand for and sales of the Company's products. In the event that such an occurrence takes place in one of Brunswick's major sales markets, the Company could experience a decrease in sales. Additionally, if such an event occurs near the Company's business or manufacturing facilities, the affected locations could experience an interruption in business operations and/or their operating systems.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On May 4, 2005, Brunswick's Board of Directors authorized a \$200.0 million share repurchase program to be funded with available cash. On April 27, 2006, the Board of Directors increased the Company's remaining share repurchase authorization of \$62.2 million to \$500.0 million. As of July 3, 2010, the Company's remaining share repurchase authorization for the program was \$240.4 million. The plan has been suspended as the Company intends to retain cash to enhance its liquidity rather than to repurchase shares. There were no share repurchases during the three months ended July 3, 2010.

### Item 6. Exhibits

- |      |   |
|------|---|
| 31.1 | Certification of CEO Pursuant to 15 U.S.C. Section 7241, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification of CFO Pursuant to 15 U.S.C. Section 7241, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.1 | Certification of CEO Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32.2 | Certification of CFO Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**BRUNSWICK CORPORATION**

August 6, 2010

By: /s/ ALAN L. LOWE

Alan L. Lowe

Vice President and Controller

\*Mr. Lowe is signing this report both as a duly authorized officer and as the principal accounting officer.



**Certification of Chief Executive Officer**

I, Dustan E. McCoy, certify that:

1. I have reviewed this report on Form 10-Q of Brunswick Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

**Brunswick Corporation**

August 6, 2010

By: /s/ DUSTAN E. MCCOY

Dustan E. McCoy  
Chairman and Chief Executive Officer





**Certification of Chief Financial Officer**

I, Peter B. Hamilton, certify that:

1. I have reviewed this report on Form 10-Q of Brunswick Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

**Brunswick Corporation**

August 6, 2010

By: /s/ PETER B. HAMILTON

\_\_\_\_\_  
Peter B. Hamilton  
Senior Vice President and Chief Financial  
Officer

**Certification Pursuant to Section 1350 of Chapter 63  
of Title 18 of the United States Code**

I, Dustan E. McCoy, Chief Executive Officer of Brunswick Corporation, certify that: (i) Brunswick Corporation's report on Form 10-Q for the quarterly period ended July 3, 2010 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and (ii) the information contained in Brunswick Corporation's report on Form 10-Q for the quarterly period ended July 3, 2010 fairly presents, in all material respects, the financial condition and results of operations of Brunswick Corporation.

August 6, 2010

**Brunswick Corporation**

By: /s/ DUSTAN E. MCCOY

\_\_\_\_\_  
Dustan E. McCoy  
Chairman and Chief Executive Officer



**Certification Pursuant to Section 1350 of Chapter 63  
of Title 18 of the United States Code**

I, Peter B. Hamilton, Chief Financial Officer of Brunswick Corporation, certify that: (i) Brunswick Corporation's report on Form 10-Q for the quarterly period ended July 3, 2010 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and (ii) the information contained in Brunswick Corporation's report on Form 10-Q for the quarterly period ended July 3, 2010 fairly presents, in all material respects, the financial condition and results of operations of Brunswick Corporation.

August 6, 2010

**Brunswick Corporation**

By: /s/ PETER B. HAMILTON

\_\_\_\_\_  
Peter B. Hamilton  
Senior Vice President and Chief Financial  
Officer

